

## DARIUS PALIA

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Department of Finance & Economics  
Rutgers Business School  
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### Current Appointment

- Rutgers Business School  
*Thomas A. Renyi Endowed Chair in Banking*, July 2009-present  
Professor of Finance & Economics, July 2005-present  
Founding Director, Rutgers Financial Institutions Center, July 2005-present
- Columbia Law School  
*Senior Fellow*, Center for Contract and Economic Organization, January 2015-present

### Previous Appointments

- Columbia Law School  
Visiting Scholar, Spring 2012
- Princeton University, Bendheim Center for Finance  
Visiting Professor of Economics, September 2008-June 2009
- Rutgers Business School  
Thomas A. Renyi Senior Faculty Scholar in Banking, September 2004-June 2008  
Associate Professor of Finance & Economics, July 2001-June 2005
- Columbia Business School  
Associate Professor of Finance & Economics, September 2000-August 2001; September 1996-August 1998; Assistant Professor of Finance & Economics, September 1991-August 1996
- Anderson School at UCLA  
Visiting Associate Professor of Finance, September 1999-May 2000
- University of Chicago  
Visiting Associate Professor of Finance, September 1998-August 1999

## I. RESEARCH

### Areas of Research Interest (alphabetical)

Empirical: Banking, Corporate Finance, Law & Economics

### Research Visibility

- Google Scholar cite count: 10,265
- Associate Editor, *Journal of Financial and Quantitative Analysis*, 2010-present
- All-Star paper in *Journal of Financial Economics*, based on citations per year in all articles published in the journal, gets approximately 26.2 citations per year
- Regular invited participant of two NBER groups: Corporate Finance, Financial Institutions
- Coauthor with two Nobel Prize Laureates in Economics, Chris Sims and Edmund Phelps
- Dean's Meritorious Research Excellence Award, Rutgers, 2013-2014, 2017-2018

### Research Papers (\* denotes law and economics papers)

47. Impact of Internal Governance on a CEO's Investment Cycle, with Ivan Brick and Yankuo Qiao  
Presentations: NJIT, Rutgers, Temple
46. Disagreement, Speculation and Management Forecasts, with Valentin Dimitrov and Zhiwei Xu
45. \* Reverse Termination Fees in M&A, with John Coates and Ge Wu  
Presentations: Harvard Law, Penn/NYU Conference on Law and Economics
44. An Efficient Fixed-Effects Estimator for Corporate Finance, with Daniela Osterrieder and Ge Wu  
Presentations: Rutgers, Econometrics Workshop at North Carolina State, Pacific Basin Conference, Triple Crown Conference
43. (old paper) \* Analysis of Discrimination in Prime and Subprime Mortgage Markets, with Glenn Hubbard and Wei Yu
42. \* Construction Clauses in Mergers, with Robert Scott
41. Strategic Borrowing from Passive Investors: Implications for Security Lending and Price Efficiency, with Stanislav Sokolinski, revision requested by *Journal of Financial Economics*  
Presentations: Florida, Miami, NYU Stern, Oklahoma, Rutgers, UNC, USC, Washington U. St. Louis, IDC Herzilya Summer Finance Conference, CUHK International Finance Conference, Triple Crown Conference
40. \* Are M&A Contract Clauses Value Relevant?, with John Coates and Ge Wu, revision requested by *Journal of Financial and Quantitative Analysis*  
-- Harvard Law School's Forum on Corporate Governance and Financial Regulation, 2018  
Presentations: Columbia, Fordham, Harvard, Rutgers, USC, CELS, ALEA

39. Feedbacks: Financial Markets and Economic Activity, with Markus Brunnermeier, Karthik Shastri, and Chris Sims, *American Economic Review*, June 2021  
 Presentations: AEA Meetings, Princeton
38. Banks' Non-Interest Income and Systemic Risk, with Markus Brunnermeier and Gang Dong, *Review of Corporate Finance Studies*, May 2020  
 Presentations: Baruch, Fordham, Fed. Board of Governors, NYU Stern, Oxford, Rutgers, SMU, Washington U. St. Louis, AFA, CEPR/EBC/HEC/RofF/NYSE/Euronext  
 Conference on Financial Intermediation and the Real Economy, CREDIT Conference on Stability and Risk Control, EEA, NBER, FDIC
37. \* The Core Corporate Governance Puzzle: Contextualizing the Link to Performance, with Merritt Fox and Ronald Gilson, *Boston University Law Review*, October 2019  
 Presentations: Columbia Law, ETH-Paris Law, USC Law, ALEA, CELS, Global Corporate Governance Colloquium, Anton Phillips/Tilburg University Conference
36. \* Is Say-on-Pay Voting all About Pay? The Impact of Firm Performance, with Jill Fisch and Steven Davidoff Solomon, *Harvard Business Law Review*, Volume 1, 2018  
 -- Harvard Law School's Forum on Corporate Governance and Financial Regulation, 2017
35. \* Product Market Competition and CEO Pay Benchmarking, with Ivan Brick, in *Handbook of Financial Econometrics, Mathematics, Statistics and Technology*, edited by C.F. Lee, 2018
34. \* Appraisal Arbitrage and Shareholder Value, with Scott Callahan and Eric Talley, *Journal of Law, Finance and Accounting*, May 2018  
 -- Columbia Law School's Blog on Corporations and the Capital Markets, 2018
33. \* Short-Term Debt and Bank Risk, with Brian Du, *Journal of Financial and Quantitative Analysis*, April 2018
32. \* Differential Access to Capital from Financial Institutions by Minority Entrepreneurs, *Journal of Empirical Legal Studies*, December 2016
31. \* The Wolf at the Door: The Impact of Hedge Fund Activism on Corporate Governance, with John C. Coffee, Jr., *Journal of Corporation Law*, Spring 2016  
 -- Cited extensively by the Chief Justice of the Delaware Supreme Court, Honorable Leo E. Strine Jr., who states: "For a reader who wants an excellent summary of the existing academic research ... Coffee and Palia is a thorough, evenhanded overview. I am grateful to its authors and do not intend to replicate their impressive distillation of the existing data, but do draw heavily on their balanced conclusions about overall trends because of their commitment to objectivity." Yale Law Journal (2017)  
 -- Cited by the SEC Commissioner Mary Jo White  
 -- Cited by lawyer Martin Lipton, founder Wachtell, Lipton, Rosen & Katz  
 -- Cited in the New York Times  
 -- Reprinted in Annals of Corporate Governance  
 -- Columbia Law School's Blog on Corporations and the Capital Markets, 2015
30. \* The Market for Corporate Control: Survey of the Empirical Evidence, Estimation Issues, and

- Potential Areas for Future Research, in *Research Handbook on Mergers and Acquisitions*, edited by Steven Davidoff and Claire Hill, Edward Elgar Publishing, 2016
29. \* Ex Ante Choice of Jury Waiver Clauses in Mergers, with Robert Scott, *American Law and Economics Review*, Fall 2015
  28. \* Impact of the Dodd-Frank and Credit Ratings, with Valentin Dimitrov and Leo Tang, *Journal of Financial Economics*, March 2015  
-- Harvard Law School's Forum on Corporate Governance and Financial Regulation, 2015
  27. Heterogeneous Background Risks and Portfolio Choice: Evidence from Micro-Level Data, with Yaxuan Qi and Yangru Wu, *Journal of Money, Credit and Banking*, December 2014
  26. \* Private Equity Alliances in Mergers, with Tae-Nyun Kim, *Journal of Empirical Finance*, June 2014
  25. \* Does Changing Corporate Governance Alone Result in Better Firm Performance?, with N. Chidambaran and Yudan Zeng, *Financial Decisions*, Summer 2012
  24. \* Are Initial Returns and Underwriting Spreads in Equity Issues Complements or Substitutes?, with Dongcheol Kim and Anthony Saunders, *Financial Management*, Winter 2010
  23. \* The Impact of Commercial Banks on Underwriting Spreads: Evidence from Three Decades, with Dongcheol Kim and Anthony Saunders, *Journal of Financial and Quantitative Analysis*, December 2008
  22. \* Choosing to Co-Finance: An Analysis of Project Specific Alliances in the Film Industry, with Abraham Ravid and Natalia Reisel, *Review of Financial Studies*, April 2008  
--Lead article
  21. \* Founders Versus Non-Founders in Large Companies: Financial Incentives and the Call for Regulation, with Abraham Ravid and Chia-Jane Wang, *Journal of Regulatory Economics*, October 2007
  20. Evidence of Jointness in the Terms of Relationship Lending, with Ivan Brick, *Journal of Financial Intermediation*, January 2007
  19. \* The Impact of Capital Requirements and Managerial Compensation on Bank Charter Value, with Robert Porter, *Review of Quantitative Finance and Accounting*, November 2004  
--Lead article
  18. \* Related Party Transactions and Corporate Governance, with Elizabeth Gordon and Elaine Henry, *Advances in Financial Economics*, September 2004  
--Lead article
  17. Securitizing Accounts Receivables, with Ben Sopranzetti, *Review of Quantitative Finance and Accounting*, January 2004

16. \* Contemporary Issues in Regulatory Risk Management of Commercial Banks, with Robert Porter, *Financial Markets, Institutions and Instruments*, November 2003
15. \* The Impact of the Manager-Shareholder Conflict on Acquiring Bank Returns, with Marcia Cornett, Gayane Hovakimian, and Hassan Tehranian, *Journal of Banking and Finance*, January 2003
14. The Empirical Importance of Private Ownership for Economic Growth, with Edmund Phelps, in *Finance, Research, Education, and Growth*, edited by Luigi Paganetto and Edmund Phelps, Palgrave, New York, 2003
13. Are There Bank Effects in Borrower Cost of Funds? Evidence From a Matched Sample of Borrowers and Banks, with Glenn Hubbard and Ken Kuttner, *Journal of Business*, October 2002  
--Lead article
12. \* The Endogeneity of Managerial Compensation in Firm Valuation: A Solution, *Review of Financial Studies*, Fall 2001
11. \* The Impact of Regulation on CEO Labor Markets, *RAND Journal of Economics*, Spring 2000
10. \* Managerial Ownership and Firm Performance: A Re-Examination Using Productivity Measurement, with Frank Lichtenberg, *Journal of Corporate Finance*, December 1999  
--Summarized in *CFA Digest*, Charlottesville, Spring 2000
9. \* Federal Deposit Insurance: Economic Efficiency or Politics?, with Nicholas Economides and Glenn Hubbard, *Regulation*, Washington D.C., December 1999
8. \* Understanding the Determinants of Managerial Ownership and the Links Between Ownership and Firm Performance, with Charles Himmelberg and Glenn Hubbard, *Journal of Financial Economics*, September 1999  
--*Journal of Financial Economics* All-Star Paper, based on citations per year in all articles ever published in the journal, gets 26.2 citations per year  
--Won the *Western Finance Association Corporate Finance Award* for best paper, 1998  
--Reprinted in *Empirical Corporate Finance*, edited by M. Brennan, Edward Elgar Publishing, 2000
7. \* A Re-Examination of the Conglomerate Merger Wave in the 1960s: An Internal Capital Markets View, with Glenn Hubbard, *Journal of Finance*, June 1999  
--Nominated for *Journal of Finance's Brattle Prize* for best paper Corporate Finance  
--Summarized in *Economic Intuition*, Montreal, 1999
6. \* Market for Corporate Control, with Glenn Hubbard, *New Palgrave Dictionary of Economics and the Law*, 1997
5. \* The Political Economy of Branching Restrictions and Deposit Insurance, with Nicholas Economides and Glenn Hubbard, *Journal of Law and Economics*, October 1996
4. \* Benefits of Control, Managerial Ownership, and the Stock Returns of Acquiring Firms, with

Glenn Hubbard, *RAND Journal of Economics*, Winter 1995

3. \* Executive Pay and Performance, with Glenn Hubbard, *Journal of Financial Economics*, September 1995  
--Reprinted in *The Economics of Executive Compensation*, edited by K. Murphy and K. Hallock, Edward Elgar Publishing, 2000
2. \* Recent Evidence on Bank Mergers, *Financial Markets, Institutions and Instruments*, December 1994
1. \* The Managerial, Regulatory and Financial Determinants of Bank Merger Premiums, *Journal of Industrial Economics*, March 1993

**Work-in-process** (\* denotes law and economics papers)

5. Impact of Internal Governance on a CEO's Investment Cycle, with Ivan Brick and Yankuo Qiao
4. \* Tax Effects on Medium of Payment in Mergers and Acquisitions, with Scott Callahan and Eric Talley
3. \* Contracts in Venture Capital Deals, with Robert Scott
2. \* Reputation and Activist Hedge Funds, with Robert Bishop, Jack Coffee, and Joshua Mitts
1. \* Index Funds and Voting Preferences, with Rouzhi Wang

**Seminars and Professional Activities**

*Recent years (2015-present):*

Bath, Baruch, Berkeley Law, Bristol, Cambridge, Norwegian School of Economics, Columbia Law (3 papers), Fordham Law, Harvard Law, LSE, Northwestern Law, NYU Stern (2), Oklahoma, Oxford, Virginia Law, Rutgers, Rutgers Law, Princeton, USC Law (scheduled), Yeshiva

Presenter, CUHK's International Conference on Corporate Finance & Financial Markets,

Presenter, IDC Herzliya's 16<sup>th</sup> Annual Conference in Financial Economics Research,

Presenter, ALEA Meetings, NYU Law, (scheduled)

Presenter, ECGI's Conference on Global Corporate Governance Colloquia, Frankfurt,

Presenter Triple Crown Conference, 2019

Presenter, CELS Meetings, Michigan Law, 2018

Presenter, Penn/NYU Conference on Law and Finance, 2018

Presenter, ALEA Meetings, Boston University Law, (2 papers), 2018

Presenter, AEA Meetings, Philadelphia, 2018

Presenter, Triple Crown Conference, Fordham, 2018

Presenter, Conference on Corporate Governance and Executive Compensation, 2016

Presenter, CELS Meetings, Duke Law, 2016

Presenter, NBER Corporate Finance Meetings, 2016

Presenter, CELS Meetings, Washington U. Law, 2015

Presenter, Future Directions in Hedge Fund Research, Vanderbilt Law/ U. San Diego Law, 2015

Presenter, Global Corporate Governance Colloquia, Stanford Law, 2015  
Discussant, ALEA Meetings, Columbia Law, 2015  
Program Committee, Western Finance Association, 2004-present  
Program Committee, Corporate Finance Conference at Washington University in St. Louis, 2005-present  
Program Committee, European Finance Association, 2013-present

*Prior years (up to and including 2014):*

Baruch, Bath, Berkeley, Boston College, Chicago, CUNY, Columbia, Columbia Law, Duke, Finnish School of Economics, Florida, Fordham, Georgetown, Helsinki, Hofstra, Illinois, INSEAD, Iowa, Irvine, LSE, Maryland, Michigan, MIT, New York Federal Reserve, Northwestern, NYU, NYU Law, Ohio State, Pittsburgh, Princeton, Rice, Riverside, Rochester, Rutgers, Stockholm School of Economics, Temple, Texas, Tuck School at Dartmouth, Tulane, UBC, UCLA, USC, Vanderbilt, Washington, Washington University in St. Louis, Wharton

Presenter, Financial Accounting & Reporting Section, American Accounting Association, 2014  
Presenter, Conference on Empirical Legal Studies, U. Penn Law, 2013  
Presenter, NBER's Summer Institute, 2013  
Presenter and discussant, City University of Hong Kong International Conference on Corporate Finance and Financial Markets, Hong Kong, 2013  
Presenter and discussant, Twenty Years after Cadbury, Ten Years after Sarbanes-Oxley: Challenges of Corporate Governance, University of Bath, 2013  
Presenter, Asian Meeting of the Econometric Society, 2012  
Presenter, Conference on Empirical Legal Studies, Stanford Law, 2012  
Presenter, Columbia Law and Economics Workshop, 2012  
Presenter, American Finance Association Meetings, 2012  
Presenter, NBER's Corporate Finance Summer Institute, 2011  
Presenter, NBER's Risks of Financial Institutions, Summer Institute, 2011  
Presenter, C.R.E.D.I.T. Conference on Stability and Risk Control in Banking, Insurance and Financial Markets, Venice, Italy, 2011  
Discussant, Conference on Empirical Legal Studies, Northwestern Law, 2011  
Discussant, Princeton-Cambridge Joint Conference in Finance, 2011  
Presenter, CEPR-EBC-HEC-NYSE/Euronext-RoF Conference on Financial Intermediation and the Real Economy, 2011  
Presenter, FDIC Bank Research Conference, 2011  
Presenter, European Economics Meetings, 2011  
Discussant, NBER's Law and Economics Summer Institute, 2010  
Discussant, Mitsui Finance Symposium, University of Michigan, 2009  
Presenter, American Finance Association Meetings, 2007 (2 papers)  
Presenter, European Finance Meetings, 2006  
Presenter, American Finance Association Meetings, 2006 (2 papers)  
Presenter, American Finance Association Meetings, 2005  
Presenter, European Finance Meetings, 2004  
Presenter, American Accounting Association Meetings, 2004  
Presenter, Hawaii International Conference, 2004  
Presenter, Financial Management Association Meetings, 2003  
Presenter, European Finance Meetings, 2003  
Discussant, Western Finance Association Meetings, 2003

Discussant, Tuck School of Business and JFQA's conference on Contemporary Corporate Governance Issues, 2002  
 Presenter, Financial Management Association Meetings, 2002  
 Presenter, Yale School of Management's Conference on Young Firms, 2001  
 Session Chair, Ninth Annual Pacific Basin Conference, Rutgers, 2001  
 Discussant, 12th Annual Conference on Financial Economics and Accounting, Rutgers, 2001  
 Invited Participant, Harvard Business School's Strategy Research Conference, 2001  
 Discussant, American Finance Association Meetings, 2001  
 Discussant, Western Finance Association Meetings, 2000  
 Session Chair, Conference on Liquidity, UCLA, 2000  
 Presenter, Global Finance Conference, Chicago, 2000  
 Presenter, American Finance Association Meetings, 2000  
 Presenter, Texas Finance Festival, 1999  
 Presenter, American Finance Association Meetings, 1999  
 Presenter, SFS and U of Texas in Austin Conference on Corporate Finance, 1998  
 Presenter, NBER's Corporate Finance Summer Institute, 1998  
 Presenter, Western Finance Association Meetings, 1998 (2 papers)  
 Discussant, American Finance Association Meetings, 1998  
 Presenter and Discussant, Conference on Alternative Perspectives on Corporate Governance, Columbia Law School, 1998  
 Presenter, NBER's Corporate Finance Conference, 1997  
 Discussant, Western Finance Association Meetings, 1997  
 Presenter, Seventh Annual Conference on Financial Economics and Accounting, Rutgers, 1996  
 Invited Participant, Seminar at Wharton on Risk Management in Banking, 1996  
 Presenter, Conference on Entrepreneurship, Private Ownership, and Growth, Rome, 1996  
 Presenter and Discussant, Western Finance Association Meetings, 1996  
 Discussant, Financial Management Association Meetings, 1995  
 Invited Participant, Seminar at Wharton on Risk Management in Banking & the Role of Capital, 1994  
 Presenter, American Economic Association Meetings, 1994  
 Discussant, Western Finance Association Meetings, 1993  
 Discussant, American Finance Association Meetings, 1992  
 Presenter, Western Finance Association Meetings, 1991  
 Presenter, Financial Management Association Meetings, 1991

## **Refereeing for Academic Journals**

Ad hoc referee for:

*American Economic Review, Financial Services Review, Journal of Banking and Finance, Journal of Business, Journal of Business and Economic Statistics, Journal of Corporate Finance, Journal of Empirical Finance, Journal of Economic Behavior and Organization, Journal of Finance, Journal of Financial Economics, Journal of Financial Intermediation, Journal of Financial and Quantitative Analysis, Journal of Financial Research, Journal of Labor Economics, Journal of Law and Economics, Journal of Legal Studies, Journal of Political Economy, Journal of Regulatory Economics, Managerial and Decision Economics, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Review of Finance and Economics, Review of Financial Studies, Review of Quantitative Finance and Accounting*



## II. TEACHING

I have earned many teaching prizes. My teaching style is to be very organized in my teaching notes and lectures, while being clear and accessible to students in class.

### **Courses I can potentially teach at Law School:**

- Securities Regulation
- Corporate Finance
- Corporations
- Law and Economics

### **Teaching merits:**

- Recipient of *Teaching Prize*, Rutgers Business School
- Recipient of Columbia Business School's *Dean's Award of Teaching Excellence*
- Nominated by Columbia Business School for University-wide *Presidential Teaching Award*

### **Rutgers Law School**

- Securities Regulation (co-taught); teaching evaluation score 4.77 out of 5

### **Rutgers Business School** (sometimes undergraduate, mostly MBA and PhD)

- Advanced Corporate Finance
- Corporate Finance
- Introduction to Financial Management
- Investments
- Financial Institutions and Markets
- Financial Intermediation (PhD only)
- Valuation Analysis

### **Columbia Business School**

- Corporate Finance (MBA)
- Investments (MBA)
- Money and Financial Markets (MBA)

### **Rutgers Business School Ph.D. Student Advisor** (graduation year and first tenure-track job)

*Best placements:*

Gang Dong (chair), 2012- Columbia

Natalia Reisel (member), 2005- SMU

*Others:*

Scott Callahan (chair), current  
Hengguo Da (chair), current  
Rouzhi Wang (chair), current  
Ge Wu (chair), 2018- Richmond  
Yuna Heo (chair), 2015- Hong Kong Polytechnic  
Brian Du (chair), 2012- California State, East Bay  
Tae-Nyun Kim (chair), 2011- Frostburg State  
Michael Immerman (member), 2011- Lehigh  
Sarah Hertz (member), 2011- Empire State  
Wei Yu (chair), 2007- California State, Pomona  
Yudan Zheng (chair), 2007- Long Island  
Yaxuan Qi, (member), 2007- Concordia  
Elaine Henry (member), 2005- Miami  
Chia-Jane Wang (co-chair), 2004- Manhattan  
Robert Porter (chair), 2004- Quinnipiac

### **III. SERVICE AT RUTGERS**

Member, Rutgers University, Research Advisory Committee, 2015-present  
Member, Recruiting Committee, CRR Chair in Business, 2016-present  
Member, Recruiting Committee, Albert Gamper Chair in Business, 2010-12, 2015-16  
Member, Recruiting Committee, Paul V. Profeta Chair in Real Estate, 2013-14  
Member, Dean Search Committee, 2006-08  
Member, Finance and Economics Junior Faculty Recruiting Committee, many years  
Organizer, Finance and Economics Research Seminar (held weekly), many years  
Member, Finance and Economics Strategic Committee, many years  
Finance and Economics, Ph.D. coordinator, many years  
Founding Director of the Rutgers Financial Institutions Center (RFIC), 2005 to present

### **IV. OTHER**

**Courses I have taken at Columbia Law School:**

- Contracts
- Securities Regulation
- Corporations
- Advanced Corporations (Mergers & Acquisitions)
- Contract Law & Economics workshop

**Degrees:**

- New York University, Stern School of Business, PhD, 1991  
Major-Finance  
Minor-International Finance

- New York University, Stern School of Business, MBA, 1988  
Major-Finance  
Minor-International Finance
- Bombay University, Master of Management Studies, 1983  
Major-Finance  
Minor-Economics

**Membership in Professional Associations:**

American Finance Association  
American Law and Economics Association  
Society for Empirical Legal Studies  
Western Finance Association

**Personal:**

US citizen; enjoy soccer, football, travel, theater and music

<b>V. REFERENCES</b>
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Available upon request