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EDUCATION

Ph.D., University of Massachusetts Amherst, U.S.A, 2010

Business Strategy

A Tale of a Town: Artists Crafting "The Creative Class", February 2010

Chair: Marta B. Calás

Available at: http://scholarworks.umass.edu/open_access_dissertations/192

Professional MBA, University of Massachusetts Amherst, U.S.A, 2002

Management, Business Strategy.

Bachelor in Accounting, Universidad Popular Autónoma del Estado de Puebla, México, 1994

Bachelor in Accounting & Mexican Certified Public Accountant

ACADEMIC EXPERIENCE

Employmentpod

2020-ongoing ***Associate Professor of Practice Academically Qualified***

Management & Global Business

Rutgers University

2014-2020 ***Assistant Professor of Practice Academically Qualified***

Management & Global Business

Rutgers University

2015 Summer ***Visiting Scholar***

School of Business

University of Saint Joseph, Macau

2009-2013 ***Assistant Professor***

Management & Global Business

Rutgers University

2006-2009 ***Online Instructor***

Isenberg School of Management

University of Massachusetts Amherst

2002-2008 ***Classroom Instructor***

Isenberg School of Management

University of Massachusetts Amherst

COLLEGE / UNIVERSITY PEDAGOGICAL EXPERIENCE

Academic Programs Developed

How-To Guide for Faculty Using or Creating Digital Credentials in Undergraduate Education at RU-N. Program developed for Rutgers – Newark faculty. Project sponsored by P3 Collaboratory. Rutgers – Newark (2022-2023)

Rutgers Entrepreneurship Minor - UG program. Program developed for non-business school majors. Rutgers Business School (2009-2012)

Rutgers Entrepreneurship Concentration - UG program. Program developed for business school majors. Rutgers Business School (2009-2012)

Honors Courses Developed

Urban Innovation: Solving Socioeconomic Issues – UG Honors Learning & Living Community (2017)

Engage Citizens, Now! – UG Honors Program (2015)

Traditional Courses Developed

Social Entrepreneurship - UG program (2018-ongoing)

Managing Growing Ventures - UG program (2015-ongoing)

Engage Citizens, Now! – UG Honors Program (2015)

Urban Entrepreneurship & Economic Development - MBA program (2013-2014)

Introduction to Entrepreneurship - UG program (2009-ongoing)

Entrepreneurship & Small Businesses - UG program (2009)

Urban Entrepreneurship & Economic Development - UG program (2010-ongoing)

Practicum in Entrepreneurship - UG program (2010)

Accounting for Entrepreneurs & Small Businesses - UG program (2010)

Marketing for Entrepreneurs & Small Businesses - UG program (2010)

Finance for Entrepreneurs & Small Businesses - UG program (2010)

Business Strategy - UG program (2007-2009)

Online Courses Developed

Managing Growing Ventures – MBA program (2022)

Managing Growing Ventures – UG program (2021)

Introduction to Entrepreneurship - UG program (2020)

Principles of Management - UG program (2007-2009)

Business Strategy - UG program (2007-2009)

Hybrid Courses Developed

Introduction to Entrepreneurship - UG program (2020)

Managing Growing Ventures - UG program (2020)

Traditional Courses Taught

Management Skills – UG program (2022-ongoing)

Social Entrepreneurship - UG program (2018-ongoing)
Urban Innovation: Solving Socio-Economic Issues – UG Honors Learning & Living Community (2017, 2018)
Managing Growing Ventures - UG program (2015-ongoing)
Urban Entrepreneurship & Economic Development - UG program (2010-ongoing)
Introduction to Entrepreneurship - UG program (2009-ongoing)
Engaged Citizens, Now! – UG Honors Program (2015)
Urban Entrepreneurship & Economic Development - MBA program (2014)
Entrepreneurship & Small Businesses - UG program (2009)
Business Strategy - UG program (2007-2009)
International Management – UG program (2004-2005)

Hybrid Courses Taught

Introduction to Entrepreneurship - UG program (2020)
Managing Growing Ventures - UG program (2020)

Online Courses Taught

Management Skills – UG program (2023)
Managing Growing Ventures - UG program (2021)
Introduction to Entrepreneurship - UG program (2020)
Principles of Management- UG program (2007-2009)
Business Strategy - UG program (2007-2009)

PROFESSIONAL EDUCATION / LIFE LEARNING PEDAGOGICAL EXPERIENCE

Training Programs Developed

Prosperous Africa Initiative – Business Environment analysis training sessions for US-Africa Entrepreneurial Initiatives - Project sponsor for the US State Department (2020-2022)

Rutgers Veterans Initiative – Business component workforce development program (2014-2017)

NJ Statewide Directors Continuous Education Management Training Program - New Jersey Small Business Development Centers (2016 - 2019)

Entrepreneurship Pioneer Initiative (EPI) – Entrepreneurship Development Program, Center for Urban Entrepreneurship & Economic Development (CUEED), (2010-2014)

Arts HUB Initiative – Entrepreneurship Development Program Advisory (2015)

Professional Education / Life Learning Courses Developed

Principles of Business Enterprise (Online Workshop) - National Minority Supplier Development Council Centers of Excellence Certificate Program (NMSDC COECP). Course developed for small business owners and managers (2023)

Strategic Action (Growing Ventures) (Online Workshop) - National Minority Supplier Development Council Centers of Excellence Certificate Program (NMSDC COECP) Course developed for small business owners and managers (2023)

Cross-cultural Management in The Internationalization Strategy of The Enterprise (USA vs China) (In-person Workshop) – Rutgers Global Institute. Course designed for Chinese Executives (2018)

Leadership & Organizational Change (USA vs China) (In-person Workshop) – Rutgers Global Institute. Course designed for Chinese Executives (2018)

Managing Growing Ventures vs Start-ups (In-person Workshop) - Center for Urban Entrepreneurship & Economic Development (CUEED). Course Designed for 1st time, 1st generation business owners (2015-2019)

Social Networks & Entrepreneurship. (In-person Workshop) - Center for Urban Entrepreneurship & Economic Development (CUEED). Course Designed for 1st time, 1st generation business owners (2015-2019)

Startups & the Entrepreneur(In-person Workshop) - Center for Urban Entrepreneurship & Economic Development (CUEED). Course Designed for 1st time, 1st generation business owners (2015-2019)

What kind of entrepreneur are you? (In-person Workshop) - Center for Urban Entrepreneurship & Economic Development (CUEED). Course Designed for 1st time, 1st generation business owners (2015-2019)

Professional Education / Life Learning Courses Taught

Principles of Business Enterprise (Online Workshop) - NMSDC COECP. (2023)

Strategic Action (Growing Ventures) (Online Workshop) - NMSDC COECP) (2023)

Cross-cultural Management in The Internationalization Strategy of The Enterprise (USA vs China) – Rutgers Global Institute. Course (2018)

Leadership & Organizational Change (USA vs China) – Rutgers Global Institute. (2018)

Managing Growing Ventures vs Start-ups (In-person Workshop) - CUEED (2015-2019)

Social Networks & Entrepreneurship. (In-person Workshop) - - CUEED (2015-2019)

Startups & the Entrepreneur(In-person Workshop) - CUEED (2015-2019)

What kind of entrepreneur are you? (In-person Workshop) - CUEED (2015-2019)

INDUSTRIAL EXPERIENCE

Employment

1995-2002 ***Binational Purchasing and Finance Manager***, Large Millimeter Telescope (LMT) US\$ 100-million Binational R&D Project at the University of Massachusetts Amherst, USA

1994-1995 ***Mexico Purchasing and Finance Manager***, Large Millimeter Telescope (LMT) US\$ 50-million budget Binational Project at INAOE, Puebla, Mexico

1992-1994 ***Junior Auditor***, González Martiñon y Asoc. Puebla, Mexico

JOURNAL PUBLICATIONS (PEER-REVIEWED)

- Settles, A. & **Osorio, A.E.**, (2023) "Understanding Cultural Differences Among Family Pods: Cultural Inclusion in Development of Entrepreneurship Curricula." *Entrepreneurship Education*. <https://doi.org/10.1007/s41959-023-00098-y>
- Peredo AM, et al. (2022). "We Are Boiling: Management Scholars Speaking Out on COVID-19 and Social Justice." (Open Access) *Journal of Management Inquiry*. <https://doi.org/10.1177/10564926221103480>
- Oliveros Lao Phillips, J., **Osorio, A.E.** & Alves, J. (2018). "Transgenerational Entrepreneurship in Chinese Family Businesses: Proposal for a Model of Work-Life Synergy." *International Journal of Economics and Management Engineering*, 12(6): 791-799 (Scopus N/A) doi.org/10.5281/zenodo.1317166
- Osorio, A.E.**, Corradini, M.G. & Dewi, G., (2017). "In-store Cold Chains Failures: Food Safety Considerations" *Journal of Marketing Channels*, Special Issue Food Safety and Food Security: Challenges and Opportunities. 24(3-4): 1-18. (Scopus: N/A) doi.org/10.1080/1046669X.2017.1393233
- Shen, T. **Osorio, A.E.** & Settles, A. (2017). "Does Family Support Matter? The Influence of Support Factors on Entrepreneurial Attitudes and Intentions of College Students." *Academy of Entrepreneurship Journal*. 23(1): 24-43. (Scopus 1.0) Available at <https://www.abacademies.org/articles/does-family-support-matter--the-influence-of-support-factors-on-entrepreneurial-attitudes-and-intentions-of-college-stud-1528-2686-23-1-103.pdf>
- Gupta, V.K., Dutta, D.K., Guo, G., Javadian, G., Jiang, C., **Osorio, A.E.** & Ozkazanc-Pan, B. (2016). "Classics in Entrepreneurship Research: Enduring Insights, Future Promises," *New England Journal of Entrepreneurship*: 19: (1). (Scopus: N/A) Available at: <http://digitalcommons.sacredheart.edu/neje/vol19/iss1/2>
- Osorio, A.E.** Ozkazanc-Pan, B. & Donnelly, P., (2015). "An Entrepreneurial Context for the Theory of the Firm: Exploring Assumptions and Consequences." *New England Journal of Entrepreneurship*: 18(1). (Scopus: N/A) Available at: <http://digitalcommons.sacredheart.edu/neje/vol18/iss1/6>
- Osorio, A.E.**, Corradini, M.G. & Williams, J.D. (2013). "Remediating Food Deserts, Food Swamps, and Food Brownfields: Helping the Poor Access Nutritious, Safe, and Affordable Food." *Academy of Marketing Science Review*, 3(4): 217-231. <https://doi.org/10.1007/s13162-013-0049-6>

ARTICLES IN NON-REFEREED or PRACTICE GENERAL JOURNALS

- Osorio, A. E.**, (2023). Scholarships & Waivers. *Critical Management Studies Newsletter*. June, Critical Management Division AoM. <https://higherlogicdownload.s3.amazonaws.com/AOM/6f82acc5-5f6b-41fb-a485-f1639ebcf18c/UploadedImages/CMS/newsletters/CMS-JUNE-2023.pdf>
- Osorio, A. E.**, (2022). Scholarships & Waivers. *Critical Management Studies Newsletter*. February, Critical Management Division AoM. <https://create.piktochart.com/output/57642860-cms-february-2022-newsletter>

- Segarra, P., **Osorio, A. E.**, Distinto, M., Doshi, V., & Śliwa, M., (2022). Research Collaborations. *Critical Management Studies Newsletter*. February, Critical Management Division AoM. <https://create.piktochart.com/output/57642860-cms-february-2022-newsletter>
- Bristow, A., Doshi, V., Gatto, M., Kumar, R., Mishra, K., **Osorio, A. E.**, Riach, K., Scholz, F., & Visser, L., (alphabetically) (2021). CMS InTouch Update. *Critical Management Studies Newsletter*. October, Critical Management Division AoM. <https://create.piktochart.com/output/56090778-cms-october-2021-newsletter-copy>
- Alakavuklar, O. Bristow, A., Doshi, V. **Osorio A.E.**, & Riach, K., (alphabetically), (2021). CMS InTouch First Anniversary. *Critical Management Studies Newsletter*. June, Critical Management Division AoM. <https://create.piktochart.com/output/54420168-cms-june-2021-newsletter>
- Longman, R. & **Osorio A.E.**, (2021). Scholarship and Waivers. *Critical Management Studies Newsletter*. June, Critical Management Division AoM. Authorship is listed alphabetically. <https://create.piktochart.com/output/54420168-cms-june-2021-newsletter>
- Osorio, A.E.**, Ruane, S., Feeney, S. & Burgos-Mirabal, R. (2019). Fighting the ‘GOOTH’ Fight in Boston, 2019. *Critical Management Studies Quarterly Newsletter*. December (November), Critical Management Division AoM.
- Osorio, A.E.** (2018). Let’s Talk About Solutions: Do not allow economic disparities to dictate research agendas and academic success. *Critical Management Studies Quarterly Newsletter*. December (November), Critical Management Division AoM.
- Donnelly, P., Ozkazanc-Pan, B., **Osorio, A.E.**, Ruane, S., Feeney, S. & Burgos-Mirabal, R. (2018). Get Out of the Hotels (GOOTH) Chicago: The Haymarket Affair. *Critical Management Studies Quarterly Newsletter*. December (November), Critical Management Division AoM.
- Osorio, A. E.** & Recto, M. C. (2018). Research Note on Guidebook for Middlesex County, NJ. *Investing in Our Communities*. Federal Reserve NYC. Outreach & Education. <https://medium.com/new-york-fed/a-case-for-inclusive-growth-resource-guidebook-for-new-brunswick-and-perth-amboy-in-middlesex-b1044c038b86>
- Donnelly, P., Ozkazanc-Pan, B., **Osorio, A.E.**, Ruane, S., Feeney, S. & Burgos-Mirabal, R. (2017). GOOTHing with AROMA in Atlanta. *Critical Management Studies Quarterly Newsletter*. September (October), Critical Management Division AoM.
- Osorio, A.E.**, Ozkazanc-Pan, B., Poonamallee, L. & Jammulamadaka, N. (2014). Reflections on PDW Critical Scholar. *Critical Management Studies Quarterly Newsletter*. September (October), Critical Management Division AoM.
- Osorio, A.E.** (2014). Doctoral and New Scholar Consortium: Fostering Critical Scholars and Scholarship. *Critical Management Studies Quarterly Newsletter*. March, Critical Management Division AoM.
- Corradini, M. G., Oddone, S., & **Osorio, A.E.** (2011). “Abuso Térmico y Sanitario de Alimentos en la Ciudad de Buenos Aires y su Efecto en la Inocuidad Alimentaria” (*Temperature and sanitary abuse of food in the city of Buenos Aires and their effect on Food Safety*) Ingeniería Alimentaria, Vol. December: 1-5. Buenos Aires, Argentina.

Osorio, A.E. (1992). “Mercados Emergentes; Efectos de Economías Nacionales” (*Emergent Markets, Effects of National Economies*) Journal of the School of Economics, UPAEP; 1(1) 1-5.

ELECTRONIC PUBLICATIONS NON-REFEREED or PRACTICE GENERAL JOURNALS

Osorio, A.E. (2022). Hispanic Heritage Month: Hispanic and Latino business in America, Opinion., NJ.com (Updated: Feb. 15, 2023, Published: Sep. 19, 2022) Available at: <https://www.nj.com/opinion/2022/09/hispanic-heritage-month-hispanic-and-latino-business-in-america-opinion.html>

Corradini, M. G., Oddone, S. & **Osorio, A.E.** (2011). “Seguridad Alimentaria y Temperaturas Sub-óptimas: Evaluación de la Cadena de Frío en la Ciudad de Buenos Aires.” (*Food Security and Suboptimal Temperatures: Assessment of the Cold Chain in the City of Buenos Aires*). Complete version and summary at the website of the Council for Information on Food Safety and Nutrition. (CISAN). (in Spanish). Available at: http://www.cisan.org.ar/articulo_ampliado.php?id=125&hash=6af61ef950d27b40d313cf0635fdd8fd

Mangaliso, M.P., Alves, J.C., Knipes, B.J., **Osorio, A.E.** & Mangaliso, Z.A. (2010). “Culture as the Context of Environmental Uncertainty, Structural Decentralization, and Strategic Significance of Information: A Three-Country Comparison” (November 8, 2010). Available at Social Science Research Network (SSRN): <http://ssrn.com/abstract=1705393> or <http://dx.doi.org/10.2139/ssrn.1705393>

BOOK CHAPTERS CONTRIBUTIONS

Osorio, A.E. & Settles, A. (2022) “Entrepreneur Is so Much More Than Just Money Making: Reclaiming the Space of Entrepreneurship in Society” In Ozkazanc-Pan, B. Osorio, A. E., Dutta, D.K., Gupta, V. K., Javadian, G., & Guo, G. C., *Modern Classics in Entrepreneurship Studies*, Palgrave Macmillan (pp. 179-207), DOI 10.1007/978-3-030-61029-6

Osorio, A.E., Ozkazanc-Pan, B., Dutta, D.K., Javadian, G., Gupta, V. K., & Guo, G. C. (2022) “Introduction” In Ozkazanc-Pan, B. Osorio, A. E., Dutta, D.K., Gupta, V. K., Javadian, G., & Guo, G. C., *Modern Classics in Entrepreneurship Studies*, Palgrave Macmillan (pp. 1-13), DOI 10.1007/978-3-030-61029-6

Osorio, A.E., Ozkazanc-Pan, B., Dutta, D.K., Javadian, G., & Gupta, V. K., (2022) “Conclusion” In Ozkazanc-Pan, B. Osorio, A. E., Dutta, D.K., Gupta, V. K., Javadian, G., & Guo, G. C., *Modern Classics in Entrepreneurship Studies*, Palgrave Macmillan (pp. 229-232), DOI 10.1007/978-3-030-61029-6

Osorio, A.E. (2018). “The Urban Quality of Life and Entrepreneurship” In Javadian, G., Gupta, V.K., Dutta, D.K., Guo, G.C., Osorio, A.E., Ozkazanc-Pan, B., *Foundational Research in Entrepreneurship Studies*, Palgrave Macmillan. DOI: 10.1007/978-3-319-73528-3

Jett, Q. & **Osorio, A.E.**, (2016). “The Public Good in the Accountability of Businesses: The Functions and Uses of Benefit Corporations.” *Problem-Solving with the Private Sector: A Public Solutions Handbook*. In D. Bloomberg & M. Holzer. (pp. 156-175) DOI: 10.4324/9781315686820

Osorio, A.E. & Cordero, J. (2014). “Training of Urban Entrepreneurs.” *Advances in the Study of Entrepreneurship, Innovation, and Economic Growth*. Volume 24: Innovative Pathways

for University Entrepreneurship in the 21st Century. (Eds) Kuratko, D. F. & Hoskinson, S. Emerald. DOI: 10.1108/S1048-4736_2014_0000024007

Osorio, A.E. (2013). "Creative revitalization as a Community affair." In M. B. Breitbart (Ed), *Creative Economies in Post-Industrial Cities*. London, Ashgate. ISBN 1315574675, 9781315574677

BOOK & MONOGRAPHS CONTRIBUTIONS (AUTHORED & EDITED)

Ozkazanc-Pan, B. Osorio, A. E., Dutta, D.K., Gupta, V. K., Javadian, G., & Guo, G. C., (eds) (2022). *Modern Classics in Entrepreneurship Studies*, Palgrave Macmillan, DOI 10.1007/978-3-030-61029-6

Alves, J.C., **Osorio, A.E.**, Guo G. C., Khong, Y.W. (2019) *Cross Border Entrepreneurship: Macau, Zhuhai, and Hengqin*. Research Report FOB-01-2019. City University of Macau. <https://ssrn.com/abstract=3468328>

Javadian, G., Gupta, V.K., Dutta, D.K., Guo, G.C., **Osorio, A.E.** & Ozkazanc-Pan, B. (Eds.). (2018). *Foundational research in entrepreneurship studies: Insightful contributions and future pathways*. Cham, Switzerland: Palgrave Macmillan. DOI: 10.1007/978-3-319-73528-3. Edited Book.

Cruz, C. A., Franco, A., **Osorio, A. E.** & Recto, M. C. (2018). *A Resource Guidebook for Middlesex County, NJ. Investing in Our Communities*. Federal Reserve NYC. Outreach & Education. Monograph. <https://www.newyorkfed.org/medialibrary/media/outreach-and-education/cra/middlesex-county-resource-guidebook.pdf>

Alves, J. & **Osorio, A.E.** (2016). "Macau Business Clusters: Present and Future." Report funded by the Macau Foundation. Monograph. <http://dx.doi.org/10.2139/ssrn.2657263>

Osorio, A. E. (2015). *Lessons Learned from Sandy: Business Recovery and Resilience* (November 16). Monograph. Available at SSRN: <http://ssrn.com/abstract=2739228>

Osorio, A.E. (2014). "Assessment of the State of the Art of the Urban Retail Industry in the US." Monograph. Study Contracted by the International Council of Shopping Centers.

Osorio, A.E. & ogilvie, d. (2011). "Halsey Street Project Report" Internal Report. *The Center for Urban Entrepreneurship & Economic Development (CUEED)*. Monograph.

WHITE PAPERS / REPORTS

Osorio, A.E., Foley, K., & Garay, N.B., (2022), Halsey Street Festival – Vendors Report.

Foley, K. & **Osorio, A.E.**, (2022), Halsey Street Festival – Visitors Report.

Osorio, A.E. & Garay, N.B., (2022), Halsey Street Festival – Organizers Report -Best practices.

Javadian, G. & **Osorio A. E** (2022). *Impact Of Economic Recovery Efforts on BIPOC-Owned Businesses*. Report # 1, City of Baltimore

Javadian, G., **Osorio A. E**, Aljadani, R., Alshehri, A., & Anthony, E. (2022). *Impact Of Economic Recovery Efforts on BIPOC-Owned Businesses*. Report # 2, City of Baltimore

Javadian, G. & **Osorio A. E** (2022). *Impact Of Economic Recovery Efforts on BIPOC-Owned Businesses – Case Study*. Report # 3, City of Baltimore

Javadian, G. & **Osorio A. E** (2022). *American Rescue Plan Act (ARPA) Spending Report*. Report # 4, City of Baltimore

- Javadian, G., **Osorio A. E.**, Aljadani, R., Alshehri, A., & Anthony, E. (2022). Impact Of Economic Recovery Efforts on BIPOC-Owned Businesses. Report # 5, City of Baltimore
- Javadian, G., Graham, J., & **Osorio A. E.** (2022). Empower Program by GoDaddy in Partnership with Impact Hub - Pilot Program Evaluation Report
- Javadian, G., Graham, J., & **Osorio A. E.**, Anthony, E. (2022). Empower Program by GoDaddy in Partnership with Impact Hub – Mid-Point Program Evaluation Report
- Lyon K., Comeau, M. **Osorio, A.E.**, Quincy, R., Lu, J., Lee, E., Mokashi, A., Feathers, S., White Connors, C., & Nehme, D (2020). City of Jersey City Supplier Diversity –Purchasing Disparity Study: Final Report.
- Osorio, A.E.** (2020). New Jersey – Mexico Trade Overview. Report developed for the Office of the Governor Murphy and the Statewide Hispanic Chamber of Commerce.
- Osorio, A.E.** (2017). “Industrias Culturales: Definiciones, valor, y caracterización” (*Cultural Industries: Definitiosn, value and characterization*) Report developed for the Division of International Commerce, Services, & Investment, Mexican Secretariat of Economy (Division de Comercio Internacional de Servicios e Inversión, Secretaría de Economía de México). DOI: 10.13140/RG.2.2.24426.21447
- Osorio, A.E.** (2016). “Business Environment in Newark” White Paper Report developed for the Joseph C. Cornwall Center for Metropolitan Studies.
- Osorio, A.E.** (2016). “Joseph C. Cornwall Center for Metropolitan Studies: Operations Report, Summer 2016” Commissioned internal operations report by the transition officer to develop a new urban research agenda.
- Osorio, A.E.** & Williams, J. (2016) “Entrepreneurial Space in Middlesex County, NJ.” Study funded by the Middlesex County Chamber of Commerce. Report Middlesex County Chamber of Commerce
- Osorio, A.E.** & Staples, B. (2016) “Lessons Learned from Sandy: Business Recovery and Resilience.” Study funded by the US Small Business Administration Office of New Jersey. Newsletters # 1 to # 6
- Osorio, A.E.** (2015). “State of the Affairs of Mexican Residents in New Jersey.” Study requested by the Mexican Consulate in New York as briefing for the new Mexican Foreigner Minister Claudia Ruiz Massieu.
- Osorio, A.E.**, (2016). Socioeconomic Development in Middlesex County (December 16, 2016). Available at: <https://ssrn.com/abstract=2886581>

MANUSCRIPTS UNDER REVIEW

- White, C. J., Eatman, T. K., **Osorio, A. O.**, & Weiss, M. J., (*Chapter Forthcomming* – 2023 Book Chapter) *Being Effective Publicly Engaged Scholars. What’s Ontological Inquiry Got to Do With It?*

MANUSCRIPTS IN PREPARATION (CONTRACTED or IN PROCESS)

- Alakavuklar, O.N., Bristow, A., Longman, R., **Osorio, A.E.**, Pullen, A., Segarra Silva, P., & Williams, K., (alphabetical) *Critical Management Studies: A Research Overview. (Book Under contract)* Routledge / Taylor & Francis Group.

- Distinto, M., Doshi, V., **Osorio, A.E.**, Segarra Silva, P., & Sliwa, M.A. (alphabetical) (eds), (2023), "Special Issue: The Business of (Im)Migration: Bodies Across Borders," Journal of Business Ethics. <https://www.springer.com/journal/10551/updates/19899712>
- Melendez, G., **Osorio, A.E.**, Ozkazanc-Pan, B. & Donnelly, P. (*Preparation-Data analysis ongoing*) "Surviving and Thriving: Entrepreneurship in Post-Disaster Puerto Rico" *Entrepreneurship & Regional Development*. Special Issue: Entrepreneurship in Small And Medium-Sized Towns/Communities. Journal Paper.

PROCEEDINGS (PEER-REVIEWED) (* denotes conference speaker)

- Oliveros Lao Phillips*, J., **Osorio, A.E.** & Alves, J. (2018). "Transgenerational Entrepreneurship in Chinese Family Businesses: Proposal for a Model of Work-Life Synergy" *ICFBRD 2018: 20th International Conference on Family Business and Regional Development*. World Academy of Science, Engineering and Technology, London, UK, Jun 28-29, International Journal of Humanities and Social Sciences 12(6). <urn:dai:10.1999/1307-6892/79538>
- ogilvie, d.t.*, **Osorio, A.E.**, Richardson, L. & Robinson, J. (2018). "Urban Entrepreneurship & Economic Development." Sustainability Ethics & Entrepreneurship Conference, in Washington DC. March 1-4.
- Ozkazanc-Pan, B. & **Osorio, A.E.*** (2015). "Diversity and Inclusion in Entrepreneurial Ecosystems." 2015 MFCA Annual Conference, in Bridgewater, MA. June 11-13
- Jett, Q.* & **Osorio, A.E.** (2014). Experimentation with Social Enterprise Legal Forms: The Rise of the Benefit Corporation. Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA). Denver, CO, November 20-22
- Robinson, J. R., **Osorio A, E.** & Cordero, J.* (2014). Developing University-Based Urban Entrepreneurship Programs. USASBE Annual Conference in Fort Worth, TX, January 9 - 12, 2014 ****Best Workshop Nominee**
- Osorio, A.E.**, Corradini, M. G. & Carnovale, S.* (2012). "Extending the Quality Chain: Delivering Quality to Final Consumers." *22nd Annual North American Research Symposium on Purchasing and Supply Chain Management (NARS)*, March 15-16, in Phoenix/Chandler, Arizona, and for posting on the Institute for Supply Management's (ISM). <https://www.instituteforsupplymanagement.org/content.cfm?ItemNumber=22211>

CONFERENCE PAPER PRESENTATIONS & PDW

- Barros, A., Filgueiras Sauerbronn, F., Pullen, A., Alakavuklar, O.N., Longman, R., Clarke, C., Bristow, A., Jamjoom, L.A., Zulfiqar, G., Paludi, M., Muzanenhamo, P., Osorio, A.E., Segarra, P., Williams, K.S., & Riivari, E. (2023), CMS Plenary: Remembering Anshu Prasad. " Academy of Management Annual Conference, 5-9 Aug. Boston, MA.
- Bristow, A., Zulfiqar, G., Segarra, P., Riivari, E., Jamjoom, L.A., Williams, K.S., Alakavuklar, O.N., Pullen, A., Filgueiras Sauerbronn, F., Barros, A., Clarke, C., Longman, R., Paludi, M., Muzanenhamo, P., & Osorio, A.E., (2023), Social Meeting" Academy of Management Annual Conference, 5-9 Aug. Boston, MA.
- Paludi, M., Muzanenhamo, P., Jamjoom, L.A., Riivari, E., Alakavuklar, O.N., Bristow, A., Clarke, C., Longman, R., Osorio, A.E., Pullen, A., Filgueiras Sauerbronn, F., Zulfiqar, G., Segarra, P., Williams, K.S., Barros, A. (2023) "Doctoral Student and Early Career Scholar

- Consortium: Fostering Critical Scholars and Scholarship” Academy of Management Annual Conference, 5-9 Aug. Boston, MA
- Barros, A. Filgueiras Sauerbronn, F., Alakavuklar, O.N., Pullen, A., Longman, R., Clarke, C., Bristow, A., Jamjoom, L.A., Zulfiqar, G., Paludi, M., Muzanenhamo, P., Riivari, E., Osorio, A.E., Segarra, P., & Williams, K.S., (2023) “CMS Plenary: Being Critical of Climate Injustices” Academy of Management Annual Conference, 5-9 Aug. Boston, MA
- Longman, R., Clarke, C., Zulfiqar, G., Bristow, A., Alakavuklar, O.N., Pullen, A., Barros, A. Filgueiras Sauerbronn, F., Paludi, M., Muzanenhamo, P., Osorio, A.E., Segarra, P., & Williams, K.S., Jamjoom, L.A., & Riivari, E., (2023) “CMS Keynote Address” Academy of Management Annual Conference, 5-9 Aug. Boston, MA
- Graham, J., Javadian, G., **Osorio, A.**, Mathis, C., & Anthony, E., (2023), *When Good Becomes Growth: A Study of Minority Entrepreneurship to Address Social Challenges*, Third Annual Ewing Marion Kauffman Foundation Sponsored Hybrid Colloquium on Transitional Entrepreneurship, Norfolk, VA. 23-24/Jun
- Stroye, S., Santos Mendoza, G., & **Osorio A.E.**, (2022) “An Anchor Institution Where Opportunity Meets Excellence, Resilience is Recognized, & Healing Humanity is Centered through a Truth, Racial Healing, & Transformation (TRHT) Framework.” Dean’s Forum - Hispanic Association of Colleges & Universities (HACU). 11-Oct, San Diego, CA.
- Pereira Fernandes De Barros, M., Zaroni, P., Filgueiras Sauerbronn, F., Barros, A., Pullen, A., Nadir Alakavuklar, O., Clarke, C., Longman, R., Zulfiqar, G., Bristow, A., Samantha Williams, K., Segarra, P., Riivari, E., Jamjoom, L. A., & **Osorio, A. E.** (2022) “CMS Plenary: Being Critical Today - Creating a Better World Together” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Pereira Fernandes De Barros, M., Zaroni, P., Segarra, P., Jamjoom, L. A., Riivari, E., Samantha Williams, K., Nadir Alakavuklar, O., Barros, A., Bristow, A., Clarke, C., Longman, R., **Osorio, A. E.**, Pullen, A., Filgueiras Sauerbronn, F., & Zulfiqar, G., (2022) “Doctoral Student and Early Career Scholar Consortium: Fostering Critical Scholars and Scholarship” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Distinto, M., Doshi, V., **Osorio, A.E.** Segarra Silva, P., & Sliwa, M.A. (alphabetical), (2022), *The Business of (Im)Migration: Bodies Across Borders*,” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Pereira Fernandes De Barros, M., Zaroni, P., Filgueiras Sauerbronn, F., Barros, A., Pullen, A., Nadir Alakavuklar, O., Clarke, C., Longman, R., Zulfiqar, G., Bristow, A., Samantha Williams, K., Segarra, P., Riivari, E., Jamjoom, L. A., & **Osorio, A. E.** (2022) “CMS Plenary: Being Critical of Violence - Creating a Better World Together” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Zaroni, P., Pereira Fernandes De Barros, M., Filgueiras Sauerbronn, F., Barros, A., Pullen, A., Nadir Alakavuklar, O., Clarke, C., Longman, R., Zulfiqar, G., Bristow, A., Segarra, P., Jamjoom, L. A., Samantha Williams, K., Riivari, E., & **Osorio, A. E.** (2022) “CMS Plenary: Keynote Speaker” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Zaroni, P., Pereira Fernandes De Barros, M., Filgueiras Sauerbronn, F., Barros, A., Pullen, A., Nadir Alakavuklar, O., Clarke, C., Longman, R., Bristow, A., Zulfiqar, G., Segarra, P., Jamjoom, L. A., Samantha Williams, K., Riivari, E., & **Osorio, A. E.** (2022) “CMS

- Alternative Social Meeting” Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle
- Alakavuklar, O.N., Zaroni, P., Brewis, D.N., Dar, S. Segarra, P., Yousfi, H., Zulfiqar, G., Alamgir, F., Barros, A., Bristow, A., Contu, A., Van Laer, K., Noronha, E. **Osorio, A.E.**, Parker, M., P., Prasad, A., Pullen, A., Tienari, J., (2021) “Activism, Activist Methodologies and Social Change” Academy of Management Annual Conference, Online Jul 29 to Aug 4.
- Alakavuklar, O.N., Barros, A., Pereira Fernandes De Barros, M., Bristow, A., Clark C., Cummings, S., Hasbi, M., Longman, R., Filgueiras Sauerbronn, F., **Osorio, A.E.**, Prasad, A., A., Pullen, Riihari, E., Segarra, P., Samantha Williams, K., & Zaroni, P., (2021) “Doctoral Student and Early Career Scholar Consortium: Fostering Critical Scholars and Scholarship” Academy of Management Annual Conference, Online Jul 29 to Aug 4.
- Nadir Alakavuklar, O. Bristow, A., Doshi, V., **Osorio, A. E.**, & Riach, K. (2021). (alphabetically) “Possibilities And Challenges Of Getting Intouch With Virtual Academic Activism” ephemera journal conference, Online, May 31-Jun 1
- Distinto, M. Doshi, V., **Osorio, A.E.**, Śliwa, M., & Segarra P., (2021). “The Business of (Im)Migration. CMS InTouch Webinar Series. 3-Mar
- Osorio, .A.E.** & Corradini, M.G. (2020). (Managing Growing Ventures: A Service Learning Experience of Sustainable Transformation). United Nations PRME Conference (UN PRME), Newark, NJ (online: Live Session Room A, 28-Oct) Oct 26-29.
- Learmonth, M., Prasad, A., Cummings, S., Zaroni, P., Pereira Fernandes De Barros, M., Filgueiras Sauerbronn, F., Barros, A., Pullen, A., Alakavuklar, O.N., **Osorio, A.E.**, Ulus, E., Hasbi, M., Marechal, G.C., Orvokki Malin, V., DeGama, N. C., Bristow, A.,. (2020). “Doctoral Student and Early Career Scholar Consortium: Fostering Critical Scholars and Scholarship, ”Academy of Management Annual Conference, Boston, MA August 6-11.
- Settles, A. & **Osorio, A.E.** (2020). “Understanding Cultural Differences in Development of International Business School Curriculum: Example of Entrepreneurship Courses in the US and China (Submission 2754). " Academy of International Business 2020 (AIB 2020) Conference, Miami, FL (Online: Live Author Showcase II) Jul 6-7.
- Castro, L. (Chair), Settles, A., Duran, P., Neubaum, D., & **Osorio, A.E.** (2020). “Family Entrepreneurship in Latin America: An International Perspective (Submission 138). " Academy of International Business Latin America 2020 Conference (AIB-LAC 2020), Miami, FL (Online: Interactive Synchronous Panel Session 6) Jun 30 - Jul 3-7.
- Settles, A. & **Osorio, A.E.** (2020). “Does University Support Encourage Students to Start Their Own Businesses? A Cross Cultural Analysis" United States Association for Small Business & Entrepreneurship (USASBE) Conference, Boston, MA January 3-7. *Published online as Abstract proceeding.*
- Settles, A. & **Osorio, A.E.** (2019). “Redesigning Entrepreneurship Education: Cross Cultural Analysis" Academy of Management Annual Teaching and Learning Conference, Boston, MA August 11. *Published online as Abstract proceeding*
- Settles, A. & **Osorio, A.E.** (2019). “Does University Support Encourage Students to Start Their Own Businesses? A Cross Cultural Analysis" Academy of Management Annual Meeting, Boston, MA August 9-13. *Published online as Abstract proceeding*

- White, C. & **Osorio, A.E.** (2018). “Pedagogical Interventions that Forward Campus Compact's Five Commitments: Embracing epistemological, experiential, and ontological Learning” Campus Compact National Conference, Indianapolis, IN *Published online as Abstract proceeding*
- Osorio, A.E.**, Settles, A. & Shen, T. (2017). “The Influence of Support Factors on Entrepreneurial Attitudes and Intentions of College Students” Academy of Management Annual Meeting, Atlanta, GA August 4-8. *Published online as Abstract proceeding*
- Settles, A. & **Osorio, A.E.** (2017). “Redesigning Entrepreneurship Education: Role of Family Support” Academy of Management Annual Teaching and Learning Conference, Atlanta, GA August 6. *Published online as Abstract proceeding*
- Valverde, J. Nepomnyaschy, L. Findley, P., Backstrand, J., **Osorio, A.E.** & Tanuos, H. (2017). *A.L. Collaborative*. The Mid-Atlantic Engagement Academy, Rutgers University-Newark, Newark, NJ, May 27-29, 2015
- Williams, J. **Osorio, A.E.*** & Corradini M. G. (2015). “Outside Looking In on Food Wars, Marketing, and Public Policy.” 2015 Marketing and Public Policy Conference, Washington, DC, June 4-6.
- Etta, M., **Osorio, A. E.** & Gupta, P. (2015). Mapping Relations: Building Partnerships and Developing Workforce Readiness Programs in Newark, New Jersey. Eastern Region Campus Compact, Newark, NJ, October 14-16
- Osorio, A.E.** (2015). “Technology Entrepreneurship & Pharma.” Analytical Innovation from Benchtop to Business, 2015 Eastern Analytical Symposium, Garden State Exhibit Center, Somerset, NJ, November, 16-18.
- Hopper, B., Fraser, L. **Osorio, A.E.**, Lyons, K., Harvey, G., Ndoro, T. & Lyneir, L. (2015). “RBS/NJSBDC Project Proposal” The Mid-Atlantic Engagement Academy, Rutgers University-Newark, Newark, NJ, May 27-29, 2015.
- Etta, M., **Osorio, A. E.**, & Gupta, P. (2015) Mapping Relations: Building Partnerships and Developing Workforce Readiness Programs in Newark, New Jersey. The Mid-Atlantic Engagement Academy, Rutgers University-Newark, Newark, NJ, May 27-29, 2015
- Valverde, J. Nepomnyaschy, L. Findley, P., Backstrand, J., **Osorio, A.E.** & Tanuos, H. (2015-2017) *H.E.A.L. Collaborative*. The Mid-Atlantic Engagement Academy, Rutgers University-Newark, Newark, NJ, May 27-29, 2015
- Osorio, A.E.**, Ozkazanc-Pan, B., & Clark-Muntean, S. (2014). Measuring the “Success” of Social Entrepreneurship Incubators: Rethinking Concepts. 11th Social Entrepreneurship Conference. Northeastern D'Amore-McKim School of Business and NYU Stern School of Business. Boston, MA, November 5-7
- Osorio, A.E.** & Ozkazanc-Pan, B. (2014). “Defining the ‘urban’ in urban entrepreneurship: Implications for economic development policy” Discussion Paper, Academy of Management Annual Meeting, Philadelphia, PA August 1-5. *Published online as Abstract proceeding. doi:10.5465/AMBPP.2014.12486abstract*
- Jett, Q. & **Osorio, A.E.** (2014). Business legal transition to social purpose: The role of local embeddedness. 2014 Social Entrepreneurship Colloquium hosted by the University of Missouri- Kansas City Sponsored by the Kauffman Foundation 20-21 May

- Jett, Q. & **Osorio, A.E.** (2014). Business legal transition to social purpose: The role of local embeddedness. Urban Affairs Association. San Antonio, TX. March 19-22, 2014
- Jett, Q. & **Osorio, A.E.** (2013). "Legal transition to social purpose: The role of local embeddedness". 10th annual NYU Stern Business School conference on Social Entrepreneurship. November 6-8.
- Osorio, A.E.**, Ozkazanc-Pan, B., Guo, C., & Robinson, J.R. (2013). "Examining Urban Entrepreneurship: Forms and Varieties under Capitalist and Transition Economies Urban Entrepreneurship Types." Academy of Management Annual Meeting, in Orlando, FL, August 9-13. *Published online as Abstract proceeding.*
doi:10.5465/AMBPP.2013.16901symposium
- Osorio, A.E.** & Ozkazanc-Pan, B. (2013). "Understanding Urban Entrepreneurship: Defining Concepts and Empirics." Academy of Management Annual Meeting, Orlando, FL August 9-13. *Published online as Abstract proceeding*
- Robinson, J.R. & **Osorio, A.E.** (2013). "Capitalism in Question: Business, Entrepreneurship and Economic Development in the Urban Context." Academy of Management Annual Meeting, Orlando, FL August 9-13.
- Osorio, A.E.** (2012). "Urban Renaissance through (In)formal Entrepreneurial Participation." Academy of Management Annual Meeting. Boston, MA. August 6-7.
- Osorio, A.E.**, Corradini, M. G., & Williams, J. (2012). "Street Level Recommendations to mitigate food marginalization at low-income neighborhoods: A walk around the city of Buenos Aires, Argentina." Association of American Geographers Annual Meeting, New York, NY February 24-28.
- Osorio, A.E.** & Ozkazanc-Pan, B. (2012). "Urban Entrepreneurship and Socioeconomic Development: Policy in Formal & Informal Economies" Academy of Management Annual Meeting, Academy of Management Annual Meeting, August 6-7, in Boston, MA.
- Jett, Q. & **Osorio, A.E.** (2012). "Exploring the Coupling of Employee Ownership and Governance: What Changes (and Not) with the Adoption of Employee Stock Ownership Plans (ESOPs)?", CMS Paper Development Workshop: *Academy of Management Annual Meeting*, Boston, MA. August 6-7.
- Corradini, M. G., Oddone, S., Balza, F., Trevisan, M., **Osorio, A.E.** (2011). "Food Safety in the city of Buenos Aires: Identification of risks from retailer and consumer behavior" *Association of American Geographers Annual Meeting*, Washington, DC April 12-16.
- Osorio, A.E.** (2011). "Role of Scientists as Urban Entrepreneurs." Critical Perspectives on Entrepreneurship and Urban Development Symposium. Academy of Management Annual Meeting, August 12-16, in San Antonio, TX. *Published online as Abstract proceeding.*
- Osorio A.E.** & ogilvie, d. (2011). "A Ground Level Perspective on Collaborative Urban Renaissance through Entrepreneurial Participation" Association of American Geographers Annual Meeting, Washington, DC April 12-16.
- Osorio, A.E.** & Ozkazanc-Pan, B. (2011). "Critical Perspectives on Entrepreneurship and Urban Development." Symposium Organizer. Academy of Management Annual Meeting, August 12-16, in San Antonio, TX.

- Osorio, A.E.** & Reed, A. (2011). "An Entrepreneurial Context for the Theory of the Firm: Exploring Assumptions and Consequences." Academy of Management Annual Meeting, August 12-16, in San Antonio, TX.
- Corradini, M. G., Oddone, S. L., Barrio, Y, Darduin, A. L. & **Osorio A.E.** (2010). "Poles of food-borne disease risk: Mapping self-service food stores and temperature abuse in the city of Buenos Aires." *Association of American Geographers Annual Meeting*, Washington, DC April 14-18. *Published online as Abstract proceeding.*
- Osorio, A.E.** (2010). "Co-construction of Organizations and Environment: Research Methods to Explore Social Processes." Academy of Management Annual Meeting, August 6-10, Montreal, Canada. *Published online as Abstract proceeding.*
doi:10.5465/AMBPP.2010.54509548.
- Nelli, N. L. & **Osorio, A.E.** (2009). "Organizational Learning and the Creative Class: Learning Creative Ways to Cope with Perceived Environmental Uncertainty." Iberoamerican Academy of Management, Buenos Aires, Argentina, December 9-11.
- Nelli, N. L. & **Osorio, A.E.** (2009). "Organizational Learning and the Creative Class: Learning Creative Ways to Cope with Perceived Environmental Uncertainty." 25th EGOS Colloquium; The art of practice in the 21st century organization. Barcelona, Spain. July 2–4.
- Osorio, A.E.** (2008). "A Tale of a Town: Artists Crafting "The Creative Class."" 2008 2010 Academy of Management Annual Meeting. Anaheim, CA. August 8-13. *Published online as Abstract proceeding.* *doi:10.5465/AMBPP.2008.33631427*
- Osorio, A.E.** (2006). "A New Business Approach: A Call for Business Strategies Alignment with Regional Sustainability & Development Goals." Academy of Management & United Nations Conference. *Business as an Agent of World Benefit*, Cleveland, OH. October 22-25.
- Mangaliso, M., Alves, J. & **Osorio, A.E.** (2005). "The Impact of Uncertainty and Decentralization on Information Usefulness: An International Comparison." Eastern Academy of Management National Conference, Springfield, MA. May 11–15.
- Wooldridge, W., Calás, M. B. & **Osorio, A.E.** (2005). "Growing On Lifestyle: Toward An Emergent Process Model Of Regional Cluster Development." Academy of Management Annual Meeting, Honolulu, HI. Aug 5- 10. *Published online as Abstract proceeding.*
doi:10.5465/AMBPP.2005.18782122
- Osorio, A.E.** & Mangaliso, M. (2003). "From Strategic Thinking to Strategic Implementation: How Companies Shape an Industry." *Managing in a Global Economy*. 2003 Eastern Academy of Management, International Conference, Porto, Portugal. June.

INVITED ACADEMIC PRESENTATIONS

- Osorio, A.E.** (2022). "Using contracts as learning tools to work in class projects." Group projects Training Panel Discussion; Center for Teaching Advancement & Assessment Research, Rutgers, 20-Apr
- Osorio, A.E.** (2021). "Context." The Entrepreneurship You Don't See: Bringing Visibility to New Majority Founders. Nelson Center for Entrepreneurship, Brown University, 21-Jun
- Alves, J. C. **Osorio, A. E.**, Guo, G., & Khong, E. (2021). Cross-Border Entrepreneurship: The Case of Macau and Hengqin. Symposium: International Human Resource Management and

- International Entrepreneurship Practices. Zhejiang University City College, Virtual Symposium, May 22, 2021.
- Osorio, A.E.** (2021). "RFS Future Professionals Conference." Rutgers Future Scholars, Newark, NJ. 1-May
- Osorio, A.E.** (2020). "Innovation Challenge: Transitioning to Remote Teaching Winners' Webinar." Innovation Challenge. Rutgers Business School, Newark, NJ. 24-Jul
- Osorio, A.E.** (2020). "RBS Teaching Seminar." Online Teaching: Best practices teaching seminar. Rutgers Business School, Newark, NJ. 06-Jun
- Osorio, A.E.** (2019). "B-Ready, Entrepreneurship & Business School." 2019 B-Star Program. Rutgers Business School, Newark, NJ. 14-Aug
- Osorio, A.E.** (2019). "B-Ready, Entrepreneurship & Business School." 2019 B-Star Program. Rutgers Business School, New Brunswick, NJ. 6-Aug
- Osorio, A.E.** (2019). "Destruction, Creation, and Innovation." 2019 Rutgers Future Scholars, Newark, NJ. 25-Jul
- Osorio, A.E.** (2019). "Sustainability Innovation as Entrepreneurial Strategy," 2019 Mandela Washington Fellowship-Young African Leaders Initiative Business and Entrepreneurship Institute, Newark, NJ. 25-Jul
- Osorio, A.E.** (2018). "Sustainability Innovation as Entrepreneurial Strategy," 2018 Mandela Washington Fellowship-Young African Leaders Initiative Business and Entrepreneurship Institute, Newark, NJ. Jul
- Osorio, A.E.** (2017). "Social Media Marketing" NJSBDC's Internet Marketing Week 2017, Rutgers University, Newark, NJ, 12-Oct
- Osorio, A.E.** (2017). "Product Development: From Innovation to Implementation"" University of Massachusetts Food Science Program, Amherst, MA. 5-Oct
- Osorio, A.E.** (2017). "Sustainability Innovation as Entrepreneurial Strategy," 2017 Mandela Washington Fellowship-Young African Leaders Initiative Business and Entrepreneurship Institute, Newark, NJ. 7-Jul
- Osorio, A.E.** (2016). "Social Media Marketing." NJSBDC's Internet Marketing Week 2016, Rutgers University, Newark, NJ, 18-Oct
- Osorio, A.E.** (2016). "Product Development: From Innovation to Implementation" University of Massachusetts Food Science Program, Amherst, MA. 13-Oct
- Osorio, A.E.** (2016). "Startups & New Ventures," VETs Program, Newark, NJ. 31-Aug
- Osorio, A.E.** (2016). "Sustainability Innovation as Entrepreneurial Strategy," 2016 Mandela Washington Fellowship-Young African Leaders Initiative Business and Entrepreneurship Institute, Newark, NJ. 19-Jun
- Osorio, A.E.** (2016). "Introduction to Entrepreneurship and the Business World," PREP Program, Rutgers Business School, Newark, NJ 9-Apr
- Osorio, A.E.** (2015). "Business Plans Development," Rutgers VETS Program, Newark, NJ. 29-Oct
- Osorio, A.E.** (2015). "Urban Business, Startups & the Entrepreneur," Rutgers VETS Program, Newark, NJ. 3-Jun

- Osorio, A.E.** (2014). “Que tipo de Emprendedor eres tu?” (*What kind of Entrepreneur are you?*) Instituto Tecnológico de Monterrey, Campus Estado de Mexico, 19-May
- Osorio, A.E.** (2014). “Community Collaborative Scholar Work,” *Weekly research seminar*, Management Department, University of Massachusetts Boston, Boston, MA, 6-May.
- Osorio, A.E.** (2013). “Introduction to Entrepreneurship: Critical Views & Traditional Perspectives,” Rutgers Business School.
- Osorio, A.E.** (2013). “Entrepreneurship & Socioeconomic Development,” *Weekly research seminar*, Harvard Kennedy School of Public Policy.
- Osorio, A.E.** (2013). “Introduction to Business & Entrepreneurship. Rutgers,” Scholars Training & Enrichment Program (STEP) Rutgers Business School.
- Osorio, A.E.** (2013). “Introduction to Entrepreneurship,” Essex County High School
- Osorio, A.E.** (2013). “Business Communications,” Essex County High School.
- Osorio, A.E.** (2012). “Urban Entrepreneurship and local Business Strategies,” *Weekly PhD research seminar*. Rutgers Business School.
- Osorio, A.E.** (2011). “Creativity in Management,” *Weekly PhD research seminar*. Rutgers Business School.
- Osorio, A.E.** (2011). “Introduction to Entrepreneurship,” *Weekly PhD research seminar*. Rutgers Business School.
- Osorio, A.E.** (2008). “A Tale of a Town: Artists Crafting ‘The Creative Class’” Universidad de San Andres, Business School, Buenos Aires, Argentina.

PRESENTATIONS (NON ACADEMIC)

- Osorio, A.E.** (2023). The 9 Essential Rules of Personal Finances: Healthy Personal Finances. 2023 Adolescent Networking Conference. Organized by the School of Social Work, Rutgers. New Jersey Department of Children and Families Child Welfare Training Academy. 12-May
- Osorio, A.E.** (2022). 2023 Business Outlook Luncheon. Private VIP Luncheon on 2023 Business forecasts. 16-Dec First Bank. 16-Dec
- Osorio, A.E.** (2022). 2023 Business Outlook Luncheon. Morris County Chamber of Commerce. Keynote Speaker at the Chamber’s Business Outlook Luncheon 02-Nov
- Osorio, A.E.** (2022). Tomando un Cafecito con mi Gente. Round table at BNY Mellon / Pershing. Candid conversation around challenges and issues facing the Hispanic/Latinx community from the perspective of five diverse professionals. 13-Oct
- Osorio, A.E.** (2022). PSEG True Diversity Film Series: Puerto Rico; Hispanics & Americanism as Identity. Moderator for a round table organized by NJPAC to celebrate the Hispanic Heritage Month. 10-Oct.
- Osorio, A.E.** (2022). Ask me anything - Industry Expert Series. MBA Rowan University. Collaboration between the Graduate Business Studies Office and RGSAAB (Rohrer Graduate Student & Alumni Advisory Board). 7-Apr
- Osorio, A.E.** (2019). SBA Lenders Awards Luncheon, organized by NJSBDC. Keynote speaker. Small Business Administration awards organized by New Jersey Small Business

Development Centers Headquarters (NJSBDC), Forsgate Country Club, Monroe Township NJ, 24-Jan

- Osorio, A.E.** (2017). Attracting, Retaining High-Growth Clients and Formulating New Client Opportunities in this Small Business Segment. New Jersey Small Business Development Centers Headquarters (NJSBDC), Brookdale Community College, Lincroft, NJ, 19-Oct
- Osorio, A.E.** (2017). Using Central NJ as a Springboard to International Markets, NJ Immigrant Entrepreneur Awards. Middlesex County Chamber of Commerce. Monroe, NJ, 13-Sep
- Osorio, A.E.** (2017). Entrepreneurship Training as a Springboard to Business and Life Success, Presentation at New Jersey Association for Lifelong Learning (NJALL) Annual conference, 19-May
- Osorio, A.E.** (2016). The Science of a Disaster. Keynote speaker. New Jersey Small Business Development Centers Headquarters (NJSBDC), Union County College, Union, NJ, 30-Aug
- Osorio, A.E.** (2016). The Power and Role of Immigrant Entrepreneurs in New Jersey, Keynote. NJ Immigrant Entrepreneur Awards Cocktail Reception, Organized by Statewide Hispanic Chamber of Commerce. 02-Nov. <http://business.shccnj.org/events/details/nj-immigrant-entrepreneur-awards-cocktail-reception-39>
- Osorio, A.E.** (2016). Time Management Strategies. New Jersey Small Business Development Centers Headquarters (NJSBDC), Brookdale Community College, Lincroft, NJ, 28-Oct
- Osorio, A.E.** (2016). Strong Businesses Build Strong Communities. Keynote speaker. Greater Newark Enterprises Corporation Newark Annual Stakeholders Celebration, Newark, NJ, 29-June
- Osorio, A.E.** (2016). Financial Credit for Small Business & Entrepreneurs. Federal Reserve Bank of NY Panel Discussion. Greater Newark Enterprises Corporation Private Symposium. Newark, NJ, 28-June
- Osorio, A.E.** (2015). Socioeconomic Renaissance in Middlesex County, NJ. Findings and Reports on the Current State of Affairs in the Middlesex County. Scrambled eggs: General Assembly & Middlesex County Chamber of Commerce Board of Trustees. Monroe, NJ, 20-May
- Osorio, A.E.** (2015). Socioeconomic Renaissance in Middlesex County, NJ. Scrambled eggs: Economic Breakfast, Initial Findings on the Current State of Affairs in the Middlesex County. Middlesex County Chamber of Commerce. Monroe, NJ, 15-Jan
- Osorio, A.E.** (2014). Socioeconomic Renaissance in Middlesex County, NJ. Scrambles eggs: Economic Breakfast, You & New Jersey, Perfect Together. Middlesex County Chamber of Commerce. Princeton, NJ, 17-Oct
- Osorio, A.E.**, (2014). “Workshop: A Business of Your Own, Is It for You?” Next Level Conference & Celebration, 7th Annual Institute for Entrepreneurial Leadership, Newark, NJ, 10-Jul.
- Osorio, A.E.**, (2014). “Workshop: From the Kitchen to the Co-Packer workshop” Next Level Conference & Celebration, 7th Annual Institute For Entrepreneurial Leadership, Newark, NJ, 10-Jul.
- Osorio, A.E.** & Montemayor, R., (2014). *Socioeconomic Panel*, New Brunswick, NJ: 1st Binational Mexican American Summit of New Jersey, Rutgers Business School and Lazos

America Unida in collaboration with the Mexican Consulate and the Office of the Governor of New Jersey Chris Christie, New Brunswick, NJ May, 3.

Osorio, A.E. (2014). Senator Cory A. Booker Small Business Roundtable Event: Challenges & Opportunities for Minority Small Business Owners. Camden NJ, 14-Feb.

Osorio, A.E. (2014). Senator John Menendez Round Table Discussion: Mexico USA Relationships and Treaties. Newark NJ, 14-March.

Osorio, A.E. (2013). Emprendimiento Empresarial y Desarrollo Economico (Entrepreneurship & Socioeconomic Development), Instituto de Desarrollo Urbano de Empresarios (IDUE), Brick City Development Corporation, Newark, NJ.

Corradini, M. G. & **Osorio, A.E.** (2012). Food Safety Challenges in a Global Market, *III Food & Beverage Seminar: Peru to the World Expo / III Seminario de Alimentos y Bebidas: Peru to the World Expo*, Newark, NJ: Peru Agribusiness Inc, The Center for Urban Entrepreneurship & Economic Development (CUEED), and the Peruvian Government

Osorio, A.E. (2012). Entrepreneurial Opportunities in the US, *III Food & Beverage Seminar: Peru to the World Expo / III Seminario de Alimentos y Bebidas: Peru to the World Expo*, Newark, NJ: Peru Agribusiness Inc, The Center for Urban Entrepreneurship & Economic Development (CUEED), and the Peruvian Government.

Osorio, A.E. & Corradini, M.G. (2012). “Urban Food Security, *Interdisciplinary Conversations.*” Newark, NJ: Joseph C. Cornwall Center for Metropolitan Studies. November 28.

Osorio, A.E. (2011). Tourism & Business in Peru, *II Food & Beverage Seminar: Peru to the World Expo / II Seminario de Alimentos y Bebidas: Peru to the World Expo*, Newark, NJ: Peru Agribusiness Inc, The Center for Urban Entrepreneurship & Economic Development (CUEED), and the Peruvian Government.

Osorio, A.E. (2009), Social Networks, Entrepreneurship Pioneer Initiatives I (EPI1), Newark, NJ.

Osorio, A.E. (2009). Urban Entrepreneurship and Green Initiatives, *The Essex County Green Business Breakfast*, Green Business Summit at PSEG, Ecoventions, Newark, NJ.

PUBLISHED CASES or CASE COMPETITION ORGANIZER/JUDGE

2021 – Johns Hopkins Carey Business School Community Consulting Lab. Judge and Advisor of Small Business and Entrepreneurship Growth Program at Johns Hopkins Carey Business School. Virtual Session, Baltimore (April, 20, 2021).

2021 – Baltimore Means Business. Judge and Advisor of Small Business and Entrepreneurship Growth Program at Morgan State University's Graves School of Business. Virtual Session, Baltimore (April 15, 2021).

2020 – Baltimore Means Business. Judge and Advisor of Small Business and Entrepreneurship Growth Program at Morgan State University's Graves School of Business. Virtual Session, Baltimore (November 16, 2020).

2020 – Hack the Plastics. Judge on the Plastics Hackathon at Waterloo Centre for Microbial Research at University of Waterloo, ON Canada (March 1, 2020).

- 2019 –RISE Flourishing Long Range Strategic Plan Presentations. Judge on Business Plans Competition. (July 7, 2019).
- 2019 – Rutgers Business School Principles of Responsible Management Education (PRME) United Nations Sustainability Goals, Case Competition (April 23, 2019)
- 2019 – Rutgers Business School Newark-New Jersey County College Case Competition (RBS C4). Judge on Case Study Competition. (April 5, 2019).
- 2018 – Vets Business Plan Competition. Program to support Veterans launching new ventures (November 7, 2018).
- 2018 – Rutgers Business School Newark-New Jersey County College Case Competition (RBS C4). Judge on Case Study Competition. (April 13, 2018).
- 2017 – Rutgers New Brunswick Honors School, College Avenue. Social Entrepreneurship. Judge on Business Case Competition. (November 13, 2017)
- 2017 – Rutgers Business School Newark-New Jersey County College Case Competition (RBS C4). Judge on Case Study Competition. (April 7, 2017).
- 2016 – Rutgers Business School Newark-New Jersey County College Case Competition (RBS C4). Judge on Case Study Competition. (April 1, 2016).

CONSULTING

Consulting Government & nonProfit

- Opening Mexican Consulate in New Brunswick, NJ.* (2023) Provide Community engagement advice and strategies to support the opening of the new Mexican consulate in New Jersey. 50 hours Pro Bono.
- American Rescue Plan Act (ARPA) for City of Baltimore.* (2021-2022). Evaluation advisor to Morgan University Team. Advise on the range of program evaluation methods that the City of Baltimore may use to determine allocate ARPA investments and asses outcomes. Paid. <https://arp.baltimorecity.gov/>
- Impact Hub Baltimore (IHB).* (2021-2022). Evaluation advisor to Morgan University Team. Advise on the range of program evaluation methods to be used for the Empower Program being designed and executed in partnership with GoDaddy. Paid. <https://empowerbaltimore.com/home>
- Investing in Our Communities. A Resource Guidebook for Middlesex County, NJ.* (2018). Research Advisor. Team: Cruz, C. A., Franco, A., **Osorio, A. E.** & Recto, M. C. Federal Reserve NYC. Outreach & Education. 50 hours Pro Bono. <https://www.newyorkfed.org/medialibrary/media/outreach-and-education/cra/middlesex-county-resource-guidebook.pdf>
- Investing in Our Communities. A Resource Guidebook for Elmira, NY.* (2017). Advisor/reviewer. Research Team: Franco, A. Cruz, C. A. & Sudhir, A. Federal Reserve NYC Outreach & Education. -15 hours. Pro Bono. <https://www.newyorkfed.org/medialibrary/media/outreach-and-education/cra/elmira-resource-guidebook.pdf>
- “Industrias Culturales: Definiciones, valor, y caracterización”* (2017). Analysis on understandings, definitions, and policies supporting and controlling cultural and artistic

industries. Project requested by the Division of International Commerce, Services, and Investment, Mexican Secretariat of Economy (Division de Comercio Internacional de Servicios e Inversión, Secretaría de Economía de México). Private report for NAFTA negotiations. -10 hours. Pro Bono.

“*Business Clusters in Macao and Local Economic Development.*” (2015). Study to assess alternative paths of socioeconomic development for Macao as a cornerstone in the Delta Pearl River area. Project requested by the Macao Foundation. Partner: University Saint Joseph, Macao Universidad Argentina de la Empresa. 20 hours. Pro Bono.

“*Sandy Assessment: Small Business Recovery.*” (2015). Report to provide paths of improvement for the Small Business Development Centers when helping recovery efforts after major disasters. Project requested by the NJSBDC. 40 hours. Pro Bono.

“*Socioeconomic Future of Middlesex County, New Jersey.*” (2014-2015). Analysis to assess paths of business growth in the Middlesex, NJ Area. Project requested by Middlesex Chamber of Commerce. 60 hours. Pro Bono.

“*Assessment of the State of the Art of the Urban Retail Industry in the US.*” (2014). Project requested by the International Council of Shopping Centers. Partner: Center for Urban Entrepreneurship & Economic Development (CUEED). 40 hours. Pro Bono.

“*Food Security in Urban Contexts.*” (2011). Food security assessment for the City of Buenos Aires Argentina: Universidad Argentina de la Empresa -Argentina (2011). 20 hours. Pro Bono.

Consulting Business Support (Pro Bono)

Jiovany Orozco (CEO / Founder) jorozco@cloudlabs.co, Development of Growth Strategy for an international STEM education company using virtual reality labs to allow equal access and inclusion. Team project for Undergraduate course. Spring 2022, -40 hours. Website: <https://cloudlabs.us/>

Lilia Rios (CEO / Founder) lilia@grupolaprovidencia.net, Development of Growth Strategy for a national household and food importer, manufacturer, and retailer. Team project for Undergraduate course. Spring 2021, -40 hours. Website: <https://www.grupolaprovidencia.com/>

Ricky Martinez (CEO/ Founder) rick@senorsangria.com, Development of Growth Strategy for a national Sangria manufacturer and distributor. Team project for Undergraduate course. Spring 2021, -40 hours. Website: <https://senorsangria.com/>

Jessica Gonzalez (CEO / Founder) jessica@incharged.com, Development of Growth Strategy for a national manufacturer and distributor of UV disinfectant systems. Team project for Undergraduate course. Spring 2021, -40 hours. Website: <https://incharged.com/about/>

Lou Romano (President) lou@flyingfish.com, Development of Growth Strategy for a regional beer brewery. Team project for Undergraduate course. Spring 2020, -40 hours. website: www.flyingfish.com

Laura Mashtaler (Entrepreneur) laura@mashtaler.net Black Swan Coffee Express, Development of Growth Strategy for an urban coffee shop and catering service. Team project for Undergraduate course. Fall 2019, -40 hours. website: <https://www.bse.coffee/>

Nausil Zaheer (Entrepreneur US) customerservice@karmaorganicspa.com Karma Organic SPA, Development of Growth Strategy for a SPA and ecommerce for a Halal organic nail polish. Team project for Undergraduate course. Spring 2019, -40 hours. website: <https://www.karmaorganicspa.com/>

Catherine Wilson (President). cpwmsw@gmail.com, Middlesex County United Way, 2018 Food security proposal for low-income families in Newark, NJ. Team project for Honors course. Fall 2018 , -40 hours

Adrienne Fudge (Entrepreneur US) 40dreams@gmail.com 40 Dreams Catering, Development of Growth Strategy for a home meal services for seniors in New Jersey. Team project for Undergraduate course. Spring 2018, -40 hours. website: <https://twitter.com/40DreamsMeals>

Scarlett Rocourt (Entrepreneur US), scarlett@wondercurl.com , Wonder Curl, Development of Growth Strategy for a line of all natural hair products for curly hair. Team project for Undergraduate course. Spring 2017, -40 hours website: <https://www.wondercurl.com>

Lori Schlakman (Entrepreneur US). lschlakman@aol.com Tabooze, Development of Growth Strategy for an all natural, flavor, sugar-free, calorie-free cocktail mixer and jelly line. Team project for Undergraduate course. Fall 2016, -40 hours.

Kim Osterhoudt (Food-preneur US) Jams by Kim LLC– Development of Growth Strategy for artisanal jams and jellies line. Team project for Undergraduate course. Spring 2016, -40 hours. Website: <https://www.jamsbykim.com>

Geetha Jayaraman (Food-preneur US) Jayaraman Food– Development of Growth Strategy for opening a new café and extending existing catering services. Team project for Undergraduate course. Spring 2015, -40 hours.

Devika Chinapen (Entrepreneur US), Bee Leaf in Bags LLC– Development of Growth Strategy for a new line of reusable grocery bags. Team project for Undergraduate course. Spring 2015, -40 hours. Website: <https://beeleafconcepts.com/>:

Maria G. Corradini & Richard Ludescher (Tech-preneurs US). Edible Lights – Development of a startup strategy for an R&D on naturally occurring fluorophores at Rutgers Food Science Department. Team project for MBA course. Spring 2014, -40 hours.

Mali Ramos (Entrepreneur US) New Jersey City Pest Control LLC – Development of a marketing and a financial strategy for a home and garden extermination services. Team project for MBA course. Spring 2014, -40 hours.

Matthew Smith & Sabedo Argueta (Program Coordinators) Vets Program at SEBS – Develop of a sustainable strategy for outreach programs to train Veterans to provide services for urban and suburban gardening. Team project for MBA course. Spring 2014, -40 hours.

Kimberlee S. Williams (Entrepreneur US), Femworks LLC – Development of a marketing strategy for a minority Marketing firm. Team project for MBA course. Spring 2014, -40 hours. Website: <http://www.femworks.co/>:

Jenifer Valverde (Program Director) HEAL – Development of a startup and a funding strategy for a Health and Law Center for underserved urban communities. Team project for MBA students. Spring 2014, -40 hours.

Dorinne Davis (Entrepreneur US) Davis Center LLC – Development of an online operations strategy for an education and training program. Team project for MBA course. Spring 2014, -40 hours.

SuSu Stewart & Linda Street (Entrepreneurs US). YOPAT – Development of a marketing and pricing strategy for an urban events firm. Team project for MBA course. Spring 2014, -40 hours. Website: <http://yopat.org/>

Consulting Business Advisor (Pro Bono)

Etta Madete (Entrepreneur Kenya) ettamadete@gmail.com Washington Mandela Fellow 2023, -2 hours, website <https://www.zimahomes.co.ke/> Affordable Housing Developer

Yared Assefa (Entrepreneur Ethiopia) yaredassefa.1997@gmail.com Washington Mandela Fellow 2023, -2 hours, website: <https://raycosmetics.blogspot.com/> Cosmetics from Fish Waste.

Lewa Mmopi (Entrepreneur Botswana) lewammopi@gmail.com Washington Mandela Fellow 2022, -2 hours, website <http://www.aircooling.com> Engineering support firm.

Emmanuel Saulo (Entrepreneur South Sudan) emmanuelgilbert10@yahoo.com Washington Mandela Fellow 2022, -4 hours, Pharmaceutical products importer and regional distributor.

Justin Murengera (Entrepreneur ikivi foundation), murengera88@gmail.com Washington Mandela Fellow 2021, -2 hours, website <https://www.ikivi.org/> Social reconciliation and women empowerment in Rwanda

Alphonse Affo (Entrepreneur Benin), affoalphonse@exploitsmotivation.com, Washington Mandela Fellow 2019, -2 hours, EXPLOITS 2E

Scarlett Zongo (Entrepreneur Burkina Faso), scarlett.zongo@gmail.com, Washington Mandela Fellow 2019, -2 hours, Urban Planner

Sahr Joseph (Entrepreneur Sierra Leone), sahrjoseph.pdt@gmail.com, Washington Mandela Fellow 2019, -2 hours, Kangama Trading

Gamatche Moumouni Idé (Entrepreneur Niger), gamatchemoumouni@gmail.com, Washington Mandela Fellow 2019, -2 hours, Global Car

Sofiani Boukari Wassalké (Entrepreneur Niger), wassalke.s@gmail.com, Washington Mandela Fellow 2019, -2 hours, Nigerbioplast,

Ismael Essome Ebone (Entrepreneur Cameroon), essome.ismael@madibanature.com, Washington Mandela Fellow 2019, -2 hours, Madiba & Nature

Thomas Odera (Entrepreneur Kenya), thomasodero94@gmail.com, Washington Mandela Fellow 2019, -2 hours, Usafi Comfort Limited

Maurine Birir (Entrepreneur Kenya), maureenbirir@gmail.com, Washington Mandela Fellow 2019, -2 hours, Worldgates

Jack-Vincent Radmore (Entrepreneur South Africa), jack@greencape.co.za, Washington Mandela Fellow 2019, -2 hours, GreenCape

Japheth Omari (Entrepreneur Kenya), japhethomari@gmail.com, Washington Mandela Fellow 2019, -2 hours, Local Sustainable Energy Projects

Sylvia Mohapi (Entrepreneur South Africa), 19didi@gmail.com, Washington Mandela Fellow 2019, -2 hours, MhPLabs

Khethiwe Mhlope (Entrepreneur Zimbabwe), mhlope.khethiwe@gmail.com, Washington Mandela Fellow 2019, -2 hours, Econet Wireless

Lioli Maguma (Entrepreneur Zimbabwe), magumalioli@gmail.com, Washington Mandela Fellow 2019, -2 hours, Environmental Management Agency of Zimbabwe

Pauline Namutebi (Entrepreneur Uganda), paulyinflav@gmail.com, Washington Mandela Fellow 2019, -2 hours, Clean Energy Generation

Vasco Masseh (Entrepreneur Liberia), savelifeinternational1@gmail.com, Washington Mandela Fellow 2019, -2 hours, Save Life Liberia

Yvette Ishimwe (Entrepreneur Rwanda), yvette10ishimwe@gmail.com, Washington Mandela Fellow 2019, -2 hours, Iriba Water Group, Ltd

Melissa Mukaiwa (Entrepreneur Namibia), melissamukaiwa@gmail.com, Washington Mandela Fellow 2019, -2 hours, Yoga Coach

Samuel Goteh (Entrepreneur Liberia), sgoteh029@yahoo.com, Washington Mandela Fellow 2019, -2 hours, CEPWAMAR Plastic Wastes Transformation and Recycling Company

John Bang (Entrepreneur South Sudan), johnlualbang@gmail.com, Washington Mandela Fellow 2019, -2 hours, Silicon Heights Investments

Kamal-Deen Kassim (Entrepreneur Nigeria), kassimkamal200711@gmail.com, Washington Mandela Fellow 2019, -2 hours, Project Gaia Incorporated

Alexander Obiechina (Entrepreneur Nigeria), o.alexander@acoblighing.com, Washington Mandela Fellow 2019, -2 hours, Mini Grid Association (AMDA Nigeria)

Folashade Amusa (Entrepreneur Nigeria), flourish.amusa@gmail.com, Washington Mandela Fellow 2019, -2 hours, Vicfold Recyclers

Nete Khoanyane (Entrepreneur Lesotho), nete.khoanyane@gmail.com, Washington Mandela Fellow 2019, -2 hours, Nfit Wellness Center

Mahamadoun Traore (Entrepreneur Mali), mahamadoun.traore@gmail.com, Washington Mandela Fellow 2019, -2 hours, Sanuva

Ramses Alabau Barril (Entrepreneur Equitorial Guinea), rannobon@gmail.com, Washington Mandela Fellow 2019, -2 hours, Free lance entrepreneur

Irene Mirembe (Entrepreneur Uganda), imirembe@gmail.com, Washington Mandela Fellow 2018, -2 hours, Pharmaceutical Manufacturing

Diouf Anne-Marie (Entrepreneur Senegal) ya_annemarie@yahoo.fr, Washington Mandela Fellow 2018, Water and Clean Energy

Pokolo Andrewson (Entrepreneur Liberia), p.andrewson@amascolib.com, Washington Mandela Fellow 2018, -2 hours, Logistics and ground transportation

Vusa Chimanikire (Entrepreneur Zimbabwe), vwchimanikire@gmail.com, Washington Mandela Fellow 2018, -2 hours, Commercial intermediary for housing development.

Abybah Traoré (Entrepreneur Cote d'Ivoire) abybah.traore@gmail.com, Washington Mandela Fellow 2018, -2 hours, Clean Energy

Tina Chetty (Entrepreneur South Africa), tina@racstar.co.za. Washington Mandela Fellow 2018, -2 hours, E-commerce and manufacturing

Jackline Edung (Entrepreneur Kenya), jedung4@gmail.com. Washington Mandela Fellow 2018, -2 hours, Clean Energy and job training

Misana Misana (Entrepreneur Tanzania), manyamamisana@gmail.com, Washington Mandela Fellow 2016, -2 hours, Feedlot-Disease free Beef

Bahnan Omar Loula (Entrepreneur Djibouti), omar.bahnan@gmail.com, Washington Mandela Fellow 2016, -2 hours, E-Procurement

Zintle Raziya (Entrepreneur South Africa), zintleraziya@gmail.com, Washington Mandela Fellow 2016, -2 hours, Igniting Humanity - NPO (community empowerment)

Namasiku Bainga (Entrepreneur Namibia), baingaivy@gmail.com, Washington Mandela Fellow 2016, -2 hours, Serial Entrepreneur

Chebet Lesan, (Entrepreneur Kenya), chebetlesan@gmail.com, Washington Mandela Fellow 2016, -2 hours, Moto-Charcoal Briquettes

Sylver Kibelolaud (Entrepreneur Congo), sylverd.k@gmail.com, Washington Mandela Fellow 2016, -2 hours, GreenVille Solutions (GVS)

Kwame Otuo-Achampong. (Entrepreneur US / Director) Project Dental All (PDA) – Development of a Startup and global growth strategy for a non-profit organization to promote dental education and dental health. Spring 2013, -40 hours.

GRANTS – TOTAL USD\$ 818,812

External Grants (USD\$ 475,212)

Osorio, A. E. (2023) NJ Hispanic Business Assessment Project. Sub-project of Public Private Partnership Grant to asses NJ Businesses. USD\$ 9,000.00

Stroye, S., **Osorio, A. E.**, Hendrix, J., Santos Mendoza, G., Foster, L., & Lloyd, K., (2022), Bill & Melinda Gates Foundation gave AAC&U funding to develop a TRHT-focused campus climate assessment toolkit. USD\$ 10,000

Lyon K. (2019). Procurement Disparity Study, Jersey City, Jersey City. Co-researcher. USD\$ 181,750. Co-adjutant

Alves, J., (2019). *A Study of Macau - Hengqin Cross-Border Entrepreneurship*. HK\$ 100,000 (USD\$ 12,400). Macau Foundation. Key researcher.

Osorio, A.E. (2018). 4th Hispanic Educational Symposium, Verizon Foundation. USD\$ 2,000

Corradini, M. G., Garza, G. Tecce, T., Gozzi, M. Rogers, M. & **Osorio, A.E** (2017). *Data Science meets Food Science*. US\$ 42,000. Instituto de Tecnologia - Fundacion UADE. Buenos Aires, Argentina

Osorio, A.E. & Rowe, A, (2016-2017). *Rutgers V.E.T.S. (Veterans Environmental Technology and Solutions) program* USD\$ 37,800. Rutgers-Newark, The State University of New Jersey

Alves, J., **Osorio, A.E.** & Corradini, M.G. (2016). *Exploring Innovation in Food Systems in the Pearl River Delta Region*. HK\$ 70,000 (USD\$ 8,762). Macau Foundation.

- Alves, J., Xia, H. & **Osorio, A.E.** (2014-2016). *Analysis of Business Clusters in Macau*. HK\$ 340,000 (USD\$ 80,000). Macau Foundation.
- Osorio, A.E.** & Cordero, J. (2013-2015). *Sandy Assessment: Small Business Recovery*. USD\$ 50,000. US Small Business Administration.
- Osorio, A.E.** & Cordero, J. (2013-2014). *Entrepreneur Pioneer Initiative Support*. USD\$ 5,000. Wells Fargo Foundation.
- Corradini, M. G., Oddone, S. & **Osorio, A.E.** (2012-2013). *Identifying Modeling Factors that Affect Food Security*. USD\$ 19,500. Institute of Technology. College of Engineering and Sciences: Universidad Argentina de la Empresa. Buenos Aires, Argentina
- Corradini, M. G., Oddone, S. & **Osorio, A.E.** (2011-2012). *Assessment of Urban Food Systems*. USD\$ 11,000. Institute of Technology. College of Engineering and Sciences: Universidad Argentina de la Empresa, Buenos Aires, Argentina
- Corradini, M. G., Oddone, S. & **Osorio, A.** (2011-2011). *Argentinean Federal Grant to support extraordinary research*. ARS\$ 5,000 (USD\$ 1,500). Fundacion ArgenINTA
- Corradini, M. G., Research Team: Oddone, S. & **Osorio, A.E.** (2010-2011). *Temperature abuse in foods and probabilistic models of microbial growth and inactivation*. USD\$ 7,500. Institute of Technology. College of Engineering and Sciences: Universidad Argentina de la Empresa. Buenos Aires, Argentina
- ogilvie, d. & **Osorio, A.E.** (2010-2011). *IBM Packaged Services Grant of server and Implementation Grant*. USD\$ 12,000. IBM
- Corradini, M. G., Oddone, S. & **Osorio, A.E.** (2009-2010). *Food Mishandling and Predictive Microbiology*. USD\$ 10,000. Universidad Argentina de la Empresa and government of the City of Buenos Aires.

Internal Grants (USD\$ 353,000)

- Mundra, K. & **Osorio, A.E.** (2017-2018). *Multi-Method Data Collection on Immigrant Networks and Socio-Economic Outcomes in New Jersey: A Descriptive Analysis*. USD\$ 60,000. Rutgers-Newark, The State University of New Jersey
- Valverde, J. Nepomnaschy, L. Findley, P., Backstrand, J., **Osorio, A.E.** & Tanuos, H., (2015-2017)., *H.E.A.L. Collaborative*. USD\$ 175,000. Rutgers-Newark, The State University of New Jersey
- New program in Urban Arts & Culture Leadership*. (2015-2017). USD\$ 100,000. Rutgers-Newark, The State University of New Jersey. Key Collaborator.
- White, C. & **Osorio, A.E.** (2014-2015). *Being Engaged Citizen-Leaders Now!* USD\$ 5,500. Rutgers, The State University of New Jersey. Course developed: *Being Engaged Citizen-Leaders Now!*
- Osorio, A.E.** (2012). *Community-Based Learning Grant Program Grant Recipient*. USD\$ 3,000. Rutgers, The State University of New Jersey. Course developed "Urban Entrepreneurship & Economic Development."
- Wooldridge, W., Calás, M. B. & **Osorio, A.E.** (2004-2005). *Extending Capabilities in the Emerging Cycling Service Industry*. USD\$ 10,000. University of Massachusetts Amherst

PROFESSIONAL MEMBERSHIPS

2005-ongoing - Member, Academy of Management (BPS, CMS, ENT, PNP, SIM Divisions)

2019-2020 -Academy of International Business (AIB)
2019-2020 -Academy of International Business Latin America (AIB-LA)
2013-2014 – Member United States Association for Small Businesses and Entrepreneurship (USASBE)
2003-2014 Member, Eastern Academy of Management
2009-2011 - Member, European Group for Organizational Studies (EGOS)

AWARDS / ACHIEVEMENTS

2019-ongoing Fellow Rutgers Business School Public-Private Community Partnership Program

Research fellow on work in urban systems, community collaboration, and economic development

2014-ongoing Senior Fellow, The Cornwall Center

Senior research advisor on work in urban systems, community collaboration, and economic development

2009-ongoing Fellow, The Center for Urban Entrepreneurship & Economic Development (CUEED)

Researcher in the area of entrepreneurship and socioeconomic development

2020 Most influential Latinos in the State of New Jersey by the “Hablamos Español Index New Jersey 2020” (“We Speak Spanish Index”). Award organized by @TheLatinospirit

This is broadly distributed index across the state. Index includes Hispanic residents in all areas including government, business, education, and activists.

2020 #Thinklist and #ThinklistAmplify Award by the Centre for Business, Organisations & Society (@BathSofM) at the University of Bath.

#Thinklist was created to highlight social media’s most influential scholars on issues of responsible business, to promote debate and share insight. List:

<https://www.bath.ac.uk/case-studies/thinklistamplify/>

2020 Rutgers Business School Adapting to Teaching or Serving Students Remotely Award.

Teaching award for implementing an innovative teaching program leveraging online teaching tools during the CORONA-19 Pandemic

2019 Most influential Latinos in the State of New Jersey by the “Hablamos Espanol Index New Jersey 2019” (“We Speak Spanish Index”)

This is broadly distributed index across the state. Index includes Hispanic residents in all areas including government, business, education, and activists.

https://issuu.com/thelatinospirit/docs/latino_index/4?ff&fbclid=IwAR28g4lBJf9b-kqpMStiGR8au4p668PwAyEtyb7sM8JNM2BKMWuTQNVXG6g

2019 Business School and Management & Global Business Department Year End nomination to Rutgers University 1962 President's Service Award

Service Award to honors members of the faculty, student body, or staff in recognition of their distinguished and non-compensated service to government bodies, professional or scholarly organizations, and/or the general public. Nomination for work with the Latino

community in New Jersey supporting socioeconomic development initiatives in the New York-New Jersey area.

2018 Council of the City of Newark

Commendation for contributions and service to the Hispanic community in Newark, NJ

2018 Newark's Major Baraka

Certificate of appreciation for contributions and service to the Hispanic community in Newark, NJ

2018 State Legislature

State Citation for contributions and service to the Hispanic community in New Jersey

2017 Rutgers Health Award

Award for outstanding commitment to clinical excellence as part of the HEAL (Health, Education, Advocacy & Law) Collaborative. The winners were selected by the Rutgers Health Group and Rutgers Biomedical and Health Science Board of Advisors. Criteria assessed the impact of medical interventions on patient's health.

2016 RBS Dean's Meritorious Faculty Service Award

Award for overall service contributions for the period 2013-2015. The winners were selected by the Rutgers Business School (RBS) Board of Advisors. Criteria assessed the impact of faculty activities that helped RBS to achieve higher student and alumni satisfaction, business-school rankings, and better external and corporate relations.

2015 Leaders in Faculty Diversity Award

Nominated by Rutgers Business School and awarded by Robert Barchi, President of Rutgers, The State University of New Jersey

2013 Professor of the Month, Special Issue of End of the Year Dean's Advisory Council Publication

Nominated and awarded by the Undergraduate Dean's Council of Rutgers Business School Students.

2011 ArgenINTA's award on Basic and Applied Research in Food Quality

Awarded by the Argentine Institute of Agricultural Technologies (INTA)

Collaborative research with the Department of Biotechnology and Food Engineering of the Universidad Argentina de la Empresa (Buenos Aires, Argentina) on Food Safety.

FACULTY DEVELOPMENT ACTIVITIES & TRAINING ATTENDED

Safe Zone Liaison

Rutgers LGTBQ Safe Zone Liaison, 2014-current

Experimental Exercises

Eastern Academy of Management, 05/2009

WebCT Vista online and distance education training

University of Massachusetts Amherst, 2006

Advance teaching training seminar

University of Massachusetts Amherst, 2002

Teaching training seminar

University of Massachusetts Amherst, 2002

LICENSES & CERTIFICATES

Inspiring Inquiry and Lifelong Learners: Cohort H, Fall 2021

Microcredential managed by Association of College and University Educators (ACUE)
Fall 2021; Completion 14-Nov

Creating an Inclusive and Supportive Learning Environment

Microcredential managed by Association of College and University Educators (ACUE)
Summer 2021; Completion 22-Aug

Collaborative Institutional Training Initiative (CITI) Program

Social/Behavioral/Epidemiologic Research Investigators. Completion 26-Jun-2017 ID:
973739 ; Completion ID: 34652271

Report: <https://www.citiprogram.org/verify/?k60ce60d5-469b-4972-9b1c-36a3de932040-34652271>

Certificate: <https://www.citiprogram.org/verify/?wc75d9420-2385-478e-9dc7-3dd399c7ec30-34652271>

Social/Behavioral/Epidemiologic Research Investigators. Completion 26-Jun-2017
Record ID: 22391058

Social and Behavioral Responsible Conduct of Research. Completion 26-Jun-2017
Record ID: 13811826

MEDIA CONTRIBUTIONS & QUOTES

Munoz, D. (2023). QuickChek or Wawa? Which one is growing faster in NJ?

NorthJersey.com. 11-May. Available at:

<https://www.northjersey.com/story/entertainment/dining/2023/05/11/wawa-or-quickcheck-nj-restaurant-growing-faster/70202623007/>

Chura, H. (Contributor) & Peters, X. (Special correspondent) (2022). Latino workers feel inflation's force, seek paths of resilience. Christian Monitor. Available at:

<https://www.csmonitor.com/Business/2022/0706/Latino-workers-feel-inflation-s-force-seek-paths-of-resilience>

Pereida, R. (2022). Falta de mano de obra, en su mayoría inmigrante, incrementa la inflación en EE.UU. (Lack of labor, mostly immigrant, increase the inflation in the US) Noticias Telemundo 15-May. Available at:

<https://www.telemundo.com/noticias/edicion-noticias-telemundo/empleo/video/falta-de-mano-de-obra-en-su-mayoria-inmigrante-incrementa-la-inflacion-en-eeuu-tmvo10403523>

Pereida, R. (2022). EE.UU. registra una cifra récord de 11.5 millones de ofertas de trabajo y suma 4.5 millones de renuncias. (EU has a record high job offerings with 11.5 millions openings and 4.5 million resignations). Noticias Telemundo 03-May. Available at:

<https://www.telemundo.com/noticias/noticias-telemundo-en-la-noche/empleo/video/eeuu-registra-una-cifra-record-de-115-millones-de-ofertas-de-trabajo-y-suma-45-millones-de-tmvo10397302>

Rev. Reverend Bolivar Flores & Vivian Tavera (2022). Higher Education Paths in New Jersey – Episode # 29. Guest. Webcast. Voces de NJ Radio Show 3-Jan

- Vargas Pion, A. M. (2021) Las casas de empeño se convierten en una opción para vencer la crisis de la pandemia (Pawnshops become an option to overcome the pandemic's economic crisis). Noticias Telemundo 20-Nov Available at <https://www.telemundo.com/noticias/edicion-noticias-telemundo/economia/video/las-casas-de-empeno-se-convierten-en-una-opcion-para-vencer-la-tesis-de-la-pandemia-tmvo10301500>
- Dlaboha, I. (2020) What to Expect as You Reopen Your Business, *Cited* for Business Blog, Boosting your Outreach. 5-March Available at <http://boostingyouroutreach.blogspot.com/>
- Serna Duque, S. (2020). Trump: ¿Qué sectores de la economía han salido ganadores con la pandemia mundial? ", *Interview* for Anadolu Agency. 05-May. Available at <https://www.aa.com.tr/es/mundo/-qu%C3%A9-sectores-de-la-econom%C3%ADa-han-salido-ganadores-con-la-pandemia-mundial-/1829029>
- Dlaboha, I. (2020) Latino Americans Launch #SmallBusinesses Faster than Others, *Cited* for Business Blog, Boosting your Outreach. 5-March Available at <http://boostingyouroutreach.blogspot.com/>
- NJ Business, S. (2019). NJSBDC Fills in to Host SBA Awards Presentation Amid Federal Shutdown, *Cited* for New Jersey Business Magazine. 25-Jan. Available at <https://njbmagazine.com/njb-news-now/njsbdc-fills-in-to-host-sba-awards-presentation-amid-federal-shutdown/>
- ROI-NJ Staff, S. (2019). The loans must go on: Shutdown can't stop SBDC from honoring TD Bank, other top lenders, *Cited* for ROI-NJ. 25-Jan. Available at <https://njbmagazine.com/njb-news-now/njsbdc-fills-in-to-host-sba-awards-presentation-amid-federal-shutdown/>
- Osorio, A.E.** (2018). "Expert commentary on 'Secured Business Credit Cards'" Available at WalletHub: [https://wallethub.com/credit-cards/business-secured/#expert=Arturo E. Osorio](https://wallethub.com/credit-cards/business-secured/#expert=Arturo_E._Osorio)
- Osorio, A.E.** (2017). "Expert commentary on 'Business Credit Cards'" Available at WalletHub: [https://wallethub.com/credit-cards/small-business/#Arturo E. Osorio](https://wallethub.com/credit-cards/small-business/#Arturo_E._Osorio)
- Osorio, A.E.** (2014). "Expert commentary on '2014's Best and Worst Cities for Hispanic Entrepreneurs by Richie Bernardo'." Available at WalletHub: <http://wallethub.com/edu/best-and-worst-cities-for-hispanic-entrepreneurs/6491/#Arturo-E.-Osorio>
- Univision, Channel 41 News New York, (2018). *Interview* on the Impact of Gov. Murphy's Higher Education Policies on the Hispanic Community and Undocumented Students, and presentation of the IV Educational Forum. aired on 8-Oct-2018
- StyosTV, Telemundo Channel 47, (2018). IV Foro Educativo Hispanico, Interview with Ana Lorena Silva de Lara, Consul of El Salvador in New Jersey. Aired on 30-Sep-2018 and 7-Oct-2018. Available at <https://youtu.be/70cZN40qbwg?t=528>
- Serna Duque, S. (2018). Trump: "¿Mayoría demócrata en Congreso de EEUU beneficiaría a los migrantes?", *Interview* for Anadolu Agency. 06-Nov. Available at <https://www.aa.com.tr/es/pol%C3%ADtica/-mayor%C3%ADa-dem%C3%B3crata-en-congreso-de-eeuu-beneficiar%C3%ADa-a-los-migrantes-/1304501#>

- Serna Duque, S. (2018). “Las políticas migratorias de Donald Trump son un disparate”, *Interview* for Anadolu Agency. 21-Jun. Available at: <https://www.aa.com.tr/es/pol%C3%ADtica/-las-pol%C3%ADticas-migratorias-de-donald-trump-son-un-disparate-/1180536#>
- Serna Duque, S. (2018). “Lo que cumplió y no cumplió Trump en su primer año de mandato”, *Interview* for Anadolu Agency. 20-Jan. Available at: <http://aa.com.tr/es/mundo/lo-que-cumpli%C3%B3-y-no-cumpli%C3%B3-trump-en-su-primer-a%C3%B1o-de-mandato/1037091>
- Serna Duque, S. (2018). Trump: "Los estadounidenses también son 'Dreamers'", *Interview* for Anadolu Agency. 01-Jan. Available at: <https://www.aa.com.tr/es/mundo/trump-los-estadounidenses-tambi%C3%A9n-son-dreamers/1048164>
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- Serna Duque, S. (2017). Esclavos Unidos de América. *Interview* for Revista Arcadia. 24-Jan. Available at: <https://www.revistaarcadia.com/agenda/articulo/estados-unidos-indocumentados-donald-trump-muro-cronica/61682>
- Johnson, B. (2016). Going Global: Trade deal debate runs deep. *Interview* for NJBiz.com. 05-Dec. Available at: <http://www.njbiz.com/apps/pbcs.dll/article?AID=/20161205/NJBIZ01/312059993/going-global-trade-deal-debate-runs-deep>
- Flanagan, B. (2016). Effects of the Trans-Pacific Partnership in New Jersey, *TV Interview* for NJTV. 24-Nov. Available at <http://www.njtonline.org/news/video/trump-ending-trans-pacific-partnership-might-hurt-nj-businesses/#.WDZ8gH7v2Os.email>
- Osorio, A.E.** (2014). The tactics and the roles of business within our society. The Art of the CEO. Radio –webcast available at: <http://www.blogtalkradio.com/theartoftheceo/2014/11/18/global-entrepreneur-week--how-its-done> , 18-Nov
- Beeson, E. (2014). Help wanted: 2014 Super Bowl promises to create thousands of temporary jobs *The Star-Ledger* (Published: January 12, 2014), *Interview* available at: http://www.nj.com/business/index.ssf/2014/01/help_wanted_super_bowl_promises_to_create_thousands_of_temporary_jobs.html
- Osorio, A.E.** (2012). Food & Beverage Business Opportunities in the US -*TV interview*: Willax.tv.
- Osorio, A.E.** (2011). Food Deserts in Inner Cities in the USA -PBS interview, Available at: <http://video.pbs.org/video/2128431246>
- Osorio, A.E.** (2011). Tourism & Business in Peru -TV interview, Willax.tv. Available at: <http://willax.tv/internacional/seminario-en-eeuu-alimentos-y-bebidas> (in Spanish)

DIRECTED STUDENT LEARNING

Graduate Students Academic Projects Supervised

- Cao Yuanbo.* (2016). MBA Student, Saint Joseph University Macau. Special Topic Summer. Macau Casino and Tourism Industries in the Pearl River Delta.
- Huang Li Hui.* (2016). MBA Student, Saint Joseph University Macau. Special Topic Summer. Macau Casino and Tourism Industries in the Pearl River Delta.
- Yang Yu.* (2016). MBA Student, Saint Joseph University Macau. Special Topic Summer. Macau Casino and Tourism Industries in the Pearl River Delta.
- Zhang Qi.* (2016). MBA Student, Saint Joseph University Macau. Special Topic Summer. Macau Casino and Tourism Industries in the Pearl River Delta.
- Brian Stapples.* (2015-2016). Research Project. Hurricane Sandy; Impact on NJ Small Businesses
- Youngeun Shin.* (2015). MBA Student. Special Topic Summer Research Project. Middlesex Chamber of Commerce.
- Jenny Lao-Phillips* (2015). Doctoral Student Ph.D. Dissertation external committee member. University of Saint Joseph, Macau.
- Hyun Gon Kim.* (2014) Doctoral Student. Dean's office research project. Socioeconomic conditions at Middlesex County New Jersey.
- Shuhray Mirzoev.* (2014) Doctoral Student. Dean's office research project. Socioeconomic conditions at Middlesex County New Jersey.
- Setiadi Umar.* (2014). Doctoral Student. Dean's office research project. Socioeconomic conditions at Middlesex County New Jersey.
- Tao Shen.* (2013-2014). Doctoral Student. Special Topic Summer Research Project. Exploring the Influence of Entrepreneurship Education on Entrepreneurial Intentions of University Students in China
- Huangen Chen.* (2013). Doctoral Student. Special Topic Summer Research Project. Entrepreneurial Training in China
- Kelechi Nwoke.* (2013). Doctoral Student. Special Topic Summer Research Project. Understanding Urban Entrepreneurship: Creative Spaces at Urban Locations
- Yun (Millie) Su.* (2011-2013). Doctoral Student. Ph.D. Dissertation committee member. Academic Scientists' Construction of Knowledge for Complex Innovation: The Knowing in Practice Perspective
- Amanze Okere.* (2012). MBA Student. Special Topic Course. Integrated Business Application
- Undergraduate Students Academic Projects Supervised***
- Carolina Molina* (2023). Undergraduate. Honors Thesis Advisor. Queer Representation in Luxury Fashion within the United States
- Gabriel Andrade* (2020). Architecture Bachelors Thesis Virginia Tech. Social inequality embedded in the built (architectural / infrastructure) environment of Newark.
- Roskowinski, James* (2019). Undergraduate. Special Topic Course. Urban Financial Systems. Independent Study.
- Benjamin Lioue.* (2015-2016). Undergraduate. Honors Thesis Advisor. Social College Experience. Independent Study.
- Keziah Riddick.* (2015-2016). Undergraduate. Honors Thesis – Second Reader. Leadership.

Daniel Rosario. (2015). Undergraduate. Honors Thesis Advisor. Socioeconomic Development in NJ. Independent Study.

Cristina Mateo. (2013). Undergraduate. Special Topic Course. Entrepreneurship & Mix Income Housing. Independent Study.

Alejandra Alvarez. (2011). Undergraduate. Honors Thesis Advisor. Simple Steps to a Start up?

Jihra Berman. (2011). Undergraduate. Special Topic Course. Organization Restructuring. Independent Study.

Jorge Garcia. (2011). Undergraduate. Special Topic Course. Running a Start-up. Independent Study.

Peter Schlittenhardt. (2011). Undergraduate. Special Topic Course. Managing Successful Student Organizations. Independent Study.

Jonathan Collazo. (2010). Undergraduate. Special Topic Course. Urban Entrepreneurship Council. Independent Study.

Academic Faculty Advisor

2020-ongoing Rutgers Women in Business MBA. Academic Advisor

2019 – ongoing MBA Black and Latino Students. Academic Advisor

2013 - ongoing - Association of Latino Professionals in Finance and Accounting Chapter Rutgers (ALPFA) Academic Advisor

2020, 2021/2022 Battle of the Brains HIS Edition. Academic Advisor to Rutgers Newark Team

2017 - 2020 - UndocuRutgers Academic Advisor

2013 - 2015 – MBA Rutgers Business School (RBS) Pride. Academic Advisor

2012 - 2014 –Collective Entrepreneurship Organization (CEO). Academic Advisor

2011 - 2012 –Urban Entrepreneurial Council. Academic Advisor

2011 - 2012 –New Brunswick Entrepreneurship minor Advisor (120 students)

2010 - 2012 –Newark Entrepreneurship minor Advisor (30 students)

Academic Advisor Special Project: “Map of the Week.”

Advised the research project. Help to publish 2015-2016 map of the week instalments at Cornwall. Maps were designed to provide geo-spatial representations of data around NJ to help promote a better understanding of the state and its history. Outcome: weekly analytical map web posting

1. December 22, 2015

<https://www.cornwall.rutgers.edu/sites/default/files/files/MOW%20December%2022.pdf>

2. January 25, 2015

https://www.cornwall.rutgers.edu/sites/default/files/files/MOW%20January%2025_0.pdf

3. November 24, 2015

<https://www.cornwall.rutgers.edu/sites/default/files/files/MOW%20November%2024.pdf>

4. December 1, 2015

<https://www.cornwall.rutgers.edu/sites/default/files/files/MOW%20December%201.pdf>

5. New Jersey Neighborhood Diversity Explorer Project

<https://cornwall.rutgers.edu/new-jersey-neighborhood-diversity-explorer>

SERVICE TO THE PROFESSION

Leadership Roles

- 2020 – Ongoing Co-Chief Editor, InTouch Team. Critical Management Studies Digital Platform. Co-sponsor by Organization Journal and Critical Management Studies Division.
- 2017 - 2026 - Treasurer Critical Management Studies (CMS) Division of the Academy of Management. Elected position.
- 2014 - ongoing - Associate Editor, *New England Journal of Entrepreneurship* (NEJE)
- 2014 - ongoing – Grants Reviewer, Instituto de los Mexicanos en el Exterior (IME-BECAS), New York. *Mexican Secretary of State*
- 2022 - Grant Reviewer - CSIT Maternal and infant health R&D grant program. New Jersey Economic Development Agency (NJ-EDA)
- 2020 - Grant Review, American University of Beirut. Annual grants
- 2014 – Reviewer, International Mobility and Career Development of Female Scientists, *Austrian Science Fund*

Session Chair

- Distinto, M., Doshi, V., **Osorio, A.E.** Segarra Silva, P., & Sliwa, M.A. (alphabetical), (2021), “Sub-theme 10: The Business of (Im)Migration: Bodies Across Borders,” International Critical Management Studies (ICMS) 2021 conference, BML Munjan University. December 16-18, 2021, New Delhi, India
- Osorio, A.E.**, Donnelly, P., Ozkazanc-Pan, & P. Feeney, S., (2020). “Get Out of the Hotels (GOOTH)” CMS Session, Academy of Management Annual Meeting, Boston, MA August 7-11. Session suspended due to COVID-19
- Osorio, A.E.**, (2019). “Competitive Session 5 – Changing Global Environments (5).” Academy of International Business US Northeast Annual Meeting, Newark, NJ October 11-12.
- Osorio, A.E.**, Feeney, S., Ruane, S.G., & Burgos-Mirabal, R.J. (2019). “Get Out of the Hotels (GOOTH)” CMS Session, Academy of Management Annual Meeting, Boston, MA August 9-13
- Donnelly, P., Ozkazanc-Pan, P., Learmonth, M., Prasad, A., Cummings, S., Pereira Fernandes De Barros, M., Filgueiras Sauerbronn, F., Barros, A., **Osorio, A. E.**, Ulus, E., Hasbi, M., Christine Marechal, G., Zanoni, P., & Orvokki Malin, V. (2019). “Doctoral Student and Early Career Scholar Consortium: Fostering Critical Scholars and Scholarship” Professional Development Workshop (PDW), Academy of Management Annual Meeting, Vancouver, BC, Canada, August., 9-13.
- Osorio, A.E.**, (2019) “Mesa de Negocios” (Business panel). “Foros de Consulta para Mexicanos en el Exterior” (Discussion Forum for Mexicans Living Abroad), Policy discusión organized by the Mexican Consulate in New York Secretaria de Relaciones Exteriores (Mexican Office of State), April, 13.
- Donnelly, P., Ozkazanc-Pan, B., **Osorio, A.E.**, Ruane, S.G., Feeney, S., & Burgos-Mirabal, R.J. (2018). “Get Out of the Hotels (GOOTH)” CMS Session, Academy of Management Annual Meeting, Chicago, IL August 10-14

- Osorio, A.E.** (2017). “Get Out of the Hotels (GOOTH)” CMS Session, Academy of Management Annual Meeting, Atlanta, GA August 4-8
- Osorio, A.E.** (2016). “Development: From Control to Emancipation?” CMS Session, Academy of Management Annual Meeting, Anaheim, CA August 5-9
- Grace Guo, G., Jiang, C., Bewaji, T., Dutta, D. K., Gupta, A., Gupta, V., Javadian, G., **Osorio, A. E.**, Ozkazanc-Pan, B., & Yang, Q. (2016). "Classics in Entrepreneurship Research and Their Impact on Scholarship Today" Caucus, Academy of Management Annual Meeting, Anaheim, CA August 5-9.
- Ozkazanc-Pan, B., Donnelly, P., Bristow, A, Ratle, O., Robinson, S., Tessier, S., Scott, S. & **Osorio, A.E.** (2015). “CMS Division Doctoral Student Consortium” Professional Development Workshop (PDW), Academy of Management Annual Meeting, Vancouver, BC, Canada, August 7-11.
- Gavin, J., G., Peredo, A.M., **Osorio, A.E.**, Perey, R. & Reichel, A. (2015). “Putting Degrowth to Practice: Re-Imagining Management Education as Disruption and Renewal” Professional Development Workshop (PDW), Academy of Management Annual Meeting, Vancouver, BC, Canada, August 7-11.
- Osorio, A.E.**, Ozkazanc-Pan, B., Jack, G., Jammulamadaka, N. & Latha, N. (2014) “Career Development Workshop for New Critical Scholars and Ph.D. Students” Professional Development Workshop (PDW), Academy of Management Annual Meeting, Philadelphia, PA August 1-5.
- Osorio, A.E.** & Ozkazanc-Pan, B. (2013). “Understanding Urban Entrepreneurship: Defining Concepts and Empirics." Professional Development Workshop (PDW), Academy of Management Annual Meeting, Orlando, FL August 9-13. *Published online as Abstract proceeding*
- Osorio, A.E.** & Ozkazanc-Pan, B. (2013). “Forms and Varieties under Capitalist and Transition Economies Urban Entrepreneurship Types: Examining Urban Entrepreneurship." Symposium, Academy of Management Annual Meeting, August 9-13, in Orlando, FL. *Published online as Abstract proceeding*
- Robinson J.R. & **Osorio, A.E.** (2013). " Capitalism in Question: Business, Entrepreneurship and Economic Development in the Urban Context." Caucus, Academy of Management Annual Meeting, Orlando, FL August 9-13. *Published online as Abstract proceeding*
- Osorio, A.E.** & Ozkazanc-Pan, B. (2012). “Urban Entrepreneurship and Socioeconomic Development Policy in Formal and Informal Economies." Symposium, Academy of Management, Boston, MA Aug 3-7.
- Osorio, A.E.** & Ozkazanc-Pan, B. (2011). “Critical Perspectives on Entrepreneurship and Urban Development.” Symposium, Academy of Management Annual Meeting, San Antonio, TX Aug 12-16.
- Osorio, A.E.** (2005-2009). “Ph.D. Ad-Hoc Management Research Seminar,” Monthly meetings, Isenberg School of Management, University of Massachusetts, Amherst, MA.
- Paper Discussant**
- Osorio, A. E.** (2022) “New Ways Forward” Paper Session Chair, Academy of Management Annual Conference, Hybrid 5-9 Aug. Seattle

Osorio, A. E. (2016) " Development: From Control to Emancipation?" Paper Session Chair, Academy of Management Annual Meeting, Anaheim, CA August 5-9.

Reviewer

2020- ongoing. Qualitative Research in Organizations and Management Journal

2020 - ongoing. Journal of Business Ethics

2014- ongoing. New England Journal of Entrepreneurship

2021 - International Critical Management Studies (ICMS) 2021 conference,

2018-2019. Journal of Business Ethics

2019. Academy of International Business US Northeast Conference

2012-2018. Academy of Management

2004. Eastern Academy of Management - Regional Conference

2003. Eastern Academy of Management - International Conference

SERVICE TO THE UNIVERSITY

2022-2025 Rutgers University – Newark, Senate

2016 - ongoing –Hispanic Serving Institution Advisor, Chancellor’s Office, appointed.

2015 - ongoing – Rutgers Newark Chancellor’s Commission on Diversity, appointed.

2015 - ongoing – Rutgers Newark Chancellor’s Sub-committee Community Engagement, appointed. Chair.

2014 - ongoing – Diversity Safe Zone Officer, Rutgers University Newark, appointed.

2023 – MOU Rutgers Newark and Fuerza Migrante. MOU for collaboration in the areas of education, research, and business support

2021/2022 HSI Battle of the Brain – Case Study Hackathon by invitation to top HSI. Mentor and Advisor for Rutgers Newark Team. Austin Tx, 7-13, March

2020 HSI Battle of the Brain – Case Study Hackathon by invitation to top HSI. Mentor and Advisor for Rutgers Newark Team, Virtual, 14-15, October

2020 Pandemic Wellbeing at Rutgers Newark. Initiate conversations and provide data to RU-N HR and Chancellor’s office to address pandemic impact on mental health of faculty and staff.

2017 - 2018 –Express Newark Project Advisor, Chancellor’s Office, appointed.

2018 – MOU Rutgers Newark and Mexican Consulate in New York. MOU for collaboration in the areas of education, research, and business support

2017 – MOU Rutgers Newark and NJ-GLACO (New Jersey Latin American Consular Group by its initials in Spanish).

2016 - 2018 –Teachers Village Project Advisor, Chancellor’s Office, appointed.

2015 - 2017 – Rutgers Newark Chancellor’s Seed Grants Committee, appointed.

2015 - 2019 – Hispanic Community Engagement, Rutgers Business School, appointed.

2015 - 2016 – Rutgers Newark Chancellor’s New Professorate Committee, appointed.

- 2014 - 2016 –Latino Advisory Council, Rutgers University. President Office, appointed.
2014 - 2015 – Diversity Strategic Group, Rutgers University Newark, appointed.

SERVICE TO THE COLLEGE

- 2023 Academic Director Entrepreneurship Program. Rutgers Business School, appointed.
2021 Reskilling for the Future of Work.” RBS working group to identify actions to take to make RBS graduates ready for the future workplace.
2021 RoadShow USA | Portugal. Represent RBS at the Portugal-US State Department event set to promote business, research, and education collaborations between the Ribatejo region, Portugal and the New York-New Jersey area. 13-May
2020 RBS Wellbeing Session. Organize a mental wellbeing session for RBS staff and faculty to help the mental wellbeing of the RBS family. December 9, informative session with Vasudev Dixit, Ph.D., Assistant Director, RU-N Counseling Center
2018-2019 – Reduction Waste Group. Dean’s task force to help reduce business school waste and carbon footprint.
2018 - 2019 –Principles of Responsible Management Education (PRME) United Nations Sustainability Goals, Rutgers Business School – Research Advisor for School’s implementation team, appointed. <http://www.unprme.org/participants/view-participants.php?partid=4932>
2010 - ongoing - Graduate School Faculty, Rutgers Business School, appointed.
2014 - 2016 – Rutgers Business School Strategic Plan Committee, appointed.
06/2014 - 12/2014 –Vice-chair Hispanic Task Force, Rutgers. Business School, appointed.
06/2014 - 12/2014 –Diversity Task Force, Rutgers. Business School, appointed.
06/2014 - 09/2014 – Rutgers Business School Hispanic Task Force, Rutgers Business School Dean’s Office, appointed.
06/2014 - 09/2014 – Rutgers Business School Diversity Task Force, Rutgers Business School Dean’s Office, appointed.
2010 - 2014 - Fellow, New Brunswick Business School, appointed.
09/2009 - 05/2011 – Develop & Establishment of a UG Entrepreneurship Minor Programs for non-Business majors at Rutgers University, appointed.
09/2009 - 05/2011 – Develop & Establishment of a UG Entrepreneurship Concentration Programs for Business Majors at Rutgers University, appointed.

SERVICE TO THE DEPARTMENT

- 09/2009 - 05/2011 – Program coordinator & Student liaison for the UG Entrepreneurship Minor Programs for non-Business majors at Rutgers University, appointed.
09/2009 - 05/2011 – Program coordinator & Student liaison for the UG Entrepreneurship Concentration Programs for Business Majors at Rutgers University, appointed.

SERVICE TO COMMUNITY

Initiatives: Socioeconomic Development

- 2022 Halsey Street Festival – Socio economic impact analysis.* Project to assess the benefits for vendors, the experience of participants, and develop best practices recommendations
- NJ-SBDC 2022 Operational Strategies.* Planning session to set 2023 priorities and implementation strategies.
- Doing Business in New Jersey: Oportunidades para empresas socias (2020).* Collaboration project between the Mexican American Chamber of Commerce Chapter Monterrey, Mexico and the New Jersey Statewide Hispanic Chamber of Commerce (NJSHCC). Business partnerships among chambers' members Virtual Conference , 21-Oct
- “Newark’s Community Cultural Plan” (2017-2018).* Co-chair Research & Data sub-group. Project to develop metrics to assess economic impact and relevance of the arts in Newark. Partners: Newark Arts Council, Newark’s Visitor Bureau, Newark’s City Hall.
- “VETs Networking Program – Business & Entrepreneurship Networking Component.” (2017).* Co-chair & Organizer. Networking and social capital building program to support Veterans launching ventures in the Green Industry. Partners: New Brunswick Extension Office.
- “Newark City of Learning Collaborative (NCLC)” (2015-2018).* Advisor Research and Data sub-group. Project to develop metrics to assess impact and collaboration strength for NCLC partners. A citywide postsecondary collective impact network, committed to increasing the percentage of Newark residents with postsecondary degrees, certificates, and high-quality credentials from the current 17 percent to 25 percent by 2025. Partners: Chancellor’s Office, Newark’s City Hall, NCLC Anchor Institutions at Newark.
- “VETs Education Program – Business & Entrepreneurship Training Component” (2014-2015).* Co-chair Research & Organizer. Training program to support Veterans launching ventures in the Green Industry. Partners: Rutgers office of Extension.
- “NJSBDC – Rutgers Fairmount Neighborhood Business Training Project” (2017).* Co-chair Research & Data sub-group. Task force to address the business training needs in the Fairmount Neighborhood, Newark, NJ. Report & training funded by NJSBDC with a seed Grant from Rutgers Newark Chancellor’s Office. Partners: NJSBDC, Urban League, Chancellor’s Office.
- “Fairmount Promise Neighborhood Initiative” (2016).* Co-chair Research and Data sub-group. Development of the implementation plan and organization to execute the socioeconomic development initiative for the Fairmount neighborhood, Newark, NJ. Partners: Cornwall Center for Metropolitan Studies, Urban League, Chancellor’s Office.
- “Entrepreneurship Pioneer Initiative (EPI)” (2010-2018),* Co-chair Research and Data sub-group. Training program for First Generation Entrepreneurs. Initiative developed at Rutgers. Partners: RBS.
- “Large Millimeter Telescope Project “(LMT). (1995-2002).* Community Advisor. US\$100-Million Binational USA-Mexico Program to build a radio telescope and provide opportunities for economic development in central Mexico. Partners: Univ. of

Massachusetts Amherst, Institution Nacional de Astrofisica, Optica y Electronioca INAOE – Mexico), US Federal Government, Mexican Federal Government.

Analytics & Policy Advice: Socioeconomic Development

“Investing in Our Communities: A Resource Guide for Middlesex County, NJ” (2018).

Contributor and reviewer. Research project tasked to assess the economic environment in Middlesex County, NJ, to provide business advice and support local policy initiatives. Project requested by the Federal Reserve, New York Office.

Governor Murphy’s transition committee on economic development, NJ (2017). Advisor to transition team to ensure recommendations were inclusive of minority businesses.

“Stronger and Fairer Economy Transition Committee Report” (2017). Analytical and policy support. Transition team committee for Governor Murphy. Project requested by the Stronger and Fairer Economy Transition Committee

“NJ-SBDC – Rutgers Fairmount Neighborhood Project” (2016). Study to explore the business environment and business needs in the Fairmount Neighborhood, Newark, NJ. Partner: NJ-SBDC (New Jersey Small Business Development Centers).

“Exploring Innovation in Food Systems in the Pearl River Delta Region.” (2016). Study to explore food systems in Macao as part of the Delta Pearl River area. Project requested by the Macau Foundation. Partner: University Saint Joseph, Macau, University of Massachusetts Amherst.

Organizing & Chairing Activities (Non-Academic)

“Mexican Consular Services in New Brunswick: Highlights & Challenges.” (2023).

Conversations with Jaime Vázquez Bracho, General Director Global Mexican Consular Services. hosted by Rutgers Business School. Round table with Hispanic community leaders connected with New Jersey Mexican Community to discuss the opening of the new Mexican consulate in New Brunswick. 24-Apr

“Mexican Consular Services: Highlights & Challenges.” (2023). Conversations with Jaime Vázquez Bracho, General Director Global Mexican Consular Services. hosted by Rutgers Business School. Round table with Rutgers Newark students to discuss Mexican consular services and public policy supporting Mexicans abroad. 25-Apr

“Como Validar tus Titulos y usarlos en New Jersey.” (2021). (How to validate and use your Academic Degrees and Professional Accreditation in New Jersey) Live webinar hosted by “La Via del Exito” to help immigrants to enroll in higher education institutions and apply for professional jobs February 28.

“Foro Hispanico de la Educacion en Nueva Jersey.” (2020). Symposium on educational access for Hispanics and Latinos in New Jersey. Organized by “Juventud Ecuatoriana” December 10.

“Small/Mid-Sized Business Challenge: Making "Dough" Rise in the New Economy.” (2020), Rutgers Business School's Fifth Annual Business Community Engagement Symposium, Rutgers Business School, Newark, NJ, December 3

“Generating Profit for Growth in Uncertain times: Unique Strategies for NJ’s Mid-size Companies.” (2019), Rutgers Business School's Fourth Annual Business Community Engagement Symposium Rutgers Business School, Newark, NJ, October 29

“Lifelong Learning in the Digital Era” (2018). Rutgers Business School's Third Annual Business Community Engagement Symposium Rutgers Business School, Newark, NJ, November 7.

“4to Foro Hispanico de la Educacion en Nueva Jersey.” (4th Hispanic Educational Forum in NJ) (2018). Co-chair & Organizer. Symposium on educational access for Hispanics and Latinos in New Jersey. Partners: Grupo de Cónsules Latinoamericanos de Nueva Jersey (GLACO-NJ), Consulates of Colombia, Ecuador, México, El Salvador, Costa Rica and Perú, Chancellor’s Office. October 13.

First Time Home ownership. (2017). Rutgers Business School in collaboration with EduCasa (www.Educasausa.org), Newark, NJ, December 12.

The Future of Work. *Taking the Pulse of the Region’s Business: Is Our Workforce Healthy Enough to Thrive?*, (2017), Rutgers Business School's Second Annual Business Community Engagement Symposium Rutgers Business School, Newark, NJ, November 8.

3r Foro Hispanico de la Educacion en Nueva Jersey”. (3rd Hispanic Educational Forum in NJ) (2017). Co-chair & Organizer. Symposium on educational access for Hispanics and Latinos in New Jersey. Partners: Grupo de Cónsules Latinoamericanos de Nueva Jersey (GLACO-NJ), Consulates of Colombia, Ecuador, México, El Salvador and Perú, Urban League, Chancellor’s Office. October 28.

“Entrepreneurship Training as a Springboard to Business and Life Success,” Brookdale, NJ. (2017). Association for Lifelong Learning Annual Conference, “We Can Do Difficult Things!” Brookdale Community College, May 19.

Driving the Rising Tide of the Greater Newark Business Community: Higher Education’s Role as a Strategic Partner. (2016). Rutgers Business School's Second Annual Business Community Engagement Symposium Rutgers Business School, Newark, NJ, 29-Jun.

Local Wealth, Global Millions. Global Entrepreneurship Week. (2014). Center for Urban Entrepreneurship & Economic Development (CUEED), Newark, NJ, 18-Nov

Entrepreneurial Opportunities Between Mexico & New Jersey, *Socioeconomic Panel*, New Brunswick, NJ: (2014). 1st Binational Mexican American Summit of New Jersey, Rutgers Business School and Lazos America Unida in collaboration with the Mexican Consulate and the Office of the Governor of New Jersey Chris Christie., New Brunswick, NJ, 3-May.

“Access to Capital Summit.” Newark NJ, (2014). Office of Senator Cory A. Booker. Co-chair & Panelist. Jun 13.

Board Advisory

2022-Ongoing - Shift Small Business Now Board

2021-Ongoing – La Via Al Exito

2020-Ongoing – New Jersey Statewide Hispanic Chamber of Commerce (NJSHCC) Board member / Advisor

2020-Ongoing – Lincoln Park Coast Cultural District Board member / Advisor

2019-2020 – Urban League – Economic Development Advisor

2015 - 2021 – PlanNewark. Board member / Advisor

- 2013 - Ongoing – Board member of Project Dental All (formerly Project Dental Africa)
- 2011 - Ongoing - Peru Agribusiness Inc. Board Member
- 2013, 2016 – James Street Historic Neighborhood Association, Board Member
- 2013 - 2015 – Newark Proud. Board Member
- 2012 - 2015 – La Casa Don Pedro – Economic Development Advisor

Community Advisory

- 2016 - ongoing –The Group of Latin American Consuls (GLACO), Higher Education engagement advisor. Group includes 14 Latin American countries; Argentina, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, México, Paraguay, Perú, and Uruguay
- 2023 –New Jersey Community Relationships Advisor, Mexican Consulate in New Jersey
- 2014 - 2022 –New Jersey Community Relationships Advisor, Mexican Consulate in New York
- 2014 - 2015 – Economic Development Advisor, *Halsey Street Revitalization Project*
- 2012 - 2014 – External Advisor, *Newark’s food policy department*
- 2011 - 2012 - Implementation Committee Team member, *Halsey Street Block Party Project*
- 2010 - 2016 - Implementation Committee Team member, *Lower Broadway Socioeconomic Development*
- 2010 - 2011 - Evaluation/Data Partner Team member, *SHCI Living Cities TII Newark*

LINGUISTIC ABILITY

Full proficiency: Spanish and English