Advanced Workshop in Regulation and Competition

21st Annual Western Conference

Hyatt Regency, in Monterey, California, on June 18-20, 2008

The Conference features some of the latest developments in the network industries, especially energy, including:

- ➤Deregulation
- ≻Market Structure
- ≻Policy and Regulatory Issues
- Emissions and Environmental Policy
- ≻Telecommunications and Water
- ≻Pricing and Demand Response
- ≻Capacity and Reliability

Who should attend:

- ≻Industry Economists, Attorneys and Consultants
- ≻Marketing and Regulatory Managers
- ≻Regulatory Commission Staff

Featured Speaker: **William E. Kovacic**, Chairman – FTC Dinner Speaker: **G. Mitchell Wilk**, Managing Director, LECG, Inc. San Francisco CA Center for Research in Regulated Industries

RUTGERS

CENTER FOR RESEARCH IN REGULATED INDUSTRIES

The *Center for Research in Regulated Industries*, located at Rutgers University, aims to further study of regulation in economics, finance, and institutions. Its publications, seminars, workshop, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center has over thirty years of experience providing research, instruction, conferences, courses, seminars, and workshops in economics of network industries. The Center's *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics. Other research from the Center's programs has been published in the book series *Topics in Regulatory Economics and Policy*.

crri@rbs.rutgers.edu www.crri.rutgers.edu

Rutgers Business School ● 180 University Avenue ● Newark, NJ 07102-1897

973-353-5761 • 973-353-1348 (fax)

21st ANNUAL WESTERN CONFERENCE

21st ANNUAL WESTERN CONFERENC	DRAFT October 16, 2008
WEDNESDAY, JUNE 18, 20083:00 - 4:00Registration4:00 - 6:00Welcome to Conference: Michael A. CrewCarl Pechman: Enron in the WestWilliam E. Kovacic: Regulatory Archipelago6:00 - 7:00Cocktail Hour7:00 - Dinner & Keynote Speech: G. Mitchell Wilk, Managing Direct	Windjammer 1&2 Book Tree 1-3 & Terrace ector, LECG, Inc. San Francisco CA
THURSDAY, JUNE 19, 2008	
Chair: Marc Ulrich Discussants: Frank Harris, Kevin Woodruff Joe Craig & Scott Savage: Market restructuring and productive Efficiency: Plant-level evidence from U.S. electricity generation John Kelly: Review and Critique of Prominent Analyses of the Effect of Deregulation Policies on Retail Rates	Windjammer 1&2, 3&4CAPACITY3&4Chair: John Yu3&4Discussants: Keith Casey, Robin J. Walther3&4Matthew Barmack & Sebastien Csapo: New ReliabilityChallengesC. Chaton, F. Gasmi, M. Guillerminet, & J. Oviedo: GasGasrelease and transport capacity investment as instruments toGasfoster competition in gas marketsSecurity Mathematica
Carl Peterson: Efficiency in the US Electric Industry – the Influence of Regulatory Policy 9:40 - 10:00 Coffee Break	David Salant: Auction Design for Capacity Markets
10:00 - 11:40 Concurrent Sessions	Windjammer 1&2, 3&4 REGULATORY TRENDS 3&4
Chair: Dennis Stevens Discussants: Carl B. Linvill Michael Jaske & Lana Wong : Scenario analyses of California's electricity system to achieve GHG emission reduction goals Scott Murtishaw, Adam Langton & Karen Griffin : Developing a Greenhouse Gas Reduction Program for California's Electricity Industry Gary Stern : Allowance Allocation under a Cap & Trade System for GHG Reduction – Some Alternatives to Consider	Chair: Rami Kahlon Discussants: Fred Curry & Victor Glass G. Duncan, J. Huber, & W.K. Viscusi: Estimating Willingness to Pay for Clean Water by Means of Adaptive, Sequential Conjoint Experiment Chris Grier & Linda Thompson: Compliance Framework to Help an Electric Utility Meet Regulatory Requirements Julie Kelly, John Fry and Laurna Prantil: Telecom Pricing Simplification in the Department of Defense
11:40 - 1:00 Lunch Break 1:00 - 2:30 Concurrent Sessions	Windjammer 1&2, 3&4
GREEN HOUSE GASES II1&2Chair: Irene BalotroDiscussants: Adam Langton & Dennis StevensJasmin Ansar & Roger Sparks: Experience Economies and Energy-Saving InvestmentsTed Howard & Raj Naidu: How Water Utilities can Improve Energy Efficiency and Reduce Greenhouse Gas Emissions	PRICING DESIGN 3&4 Chair: Eric Ackerman 3&4 Discussants: Phillip McLeod, Carl Silsbee, Howard Spinner Robert Earle, Ahmad Faruqui & Ryan Hledik: Evaluating alternative dynamic pricing designs Carl Danner: Marking Up Retail Energy Prices for Externalities Robert D. Levin: Pricing Electricity for Cars: Impact of Electric Rate Design on EVs, Utilities, and the Environment
2:30 - 4:00 Concurrent Sessions RENEWABLES 1&2 Chair: Fred Curry Discussants: Paul Douglas, Tom Frantz & Colin Loxley Robert Michaels: Why so little compliance with state renewable electricity requirements? Steve Rahon & James Magill: Promoting Renewables – Options and Impacts Terry Urbine: When is a Windmill Dirty?	Windjammer 1&2, 3&4 Windjammer 1&2, 3&4 TRANSMISSION/RELIABILITY 3&4 Chair: Kevin O'Beirne Discussants: Cliff Rochlin & Kevin Woodruff Philippe Auclair: California's Hybrid Transmission Benefit Evaluation Methodology Timothy Mount, et al.: The Economic Value of Improving the Reliability of Supply on a Bulk Power Transmission Network Farrokh Rahimi: Comparison of Market Designs, Opportunities, and Risks

21st ANNUAL WESTERN CONFERENCE

FRIDAY, JUNE 20, 2008

8:45 - 10:40 Concurrent Sessions		Windj	ammer 1&2, 3&4
DEFAULT SERVICE	1&2	ENERGY CONSERVATION	3&4
Chair: Menahem Spiegel		Chair: Joseph Abhulimen	
Discussants: Christian Jaag, Frank Harris		Discussants: Eric Ackerman	
Laurie Duhan & Sheldon Switzer: Utility Sta	andard Offer	Larry Dale & Michael Hanemann: Impact o	f Changes in
Service Service – Beauty 'or' the Beast?		Household Energy and Water Rates, Rate Stru	ctures
Steve Parsons: Broadband and Mobility – The	e New Paradigm	Carl Danner: Economics of Energy Efficienc	y Programs
for Universal Service	C	Joseph Wharton, Ahmad Faruqui & Sunita	Surana:

Steve Watson: Eliminating the Regulatory Gap

10:40 - 11:00Coffee Break

11:00 - 12:55 Concurrent Sessions

PROPHETS & PROFITS

Chair: Michael A. Crew

Discussants: Phillip McLeod

Paul Hunt: Utility cost of capital – expanding the set of financial models

Menahem Spiegel: Real Time Pricing with Switching Costs Karl McDermott: The Uncertain Role of Profit in Regulation - A Love-Hate Affair

Joseph Wharton, Ahmad Faruqui & Sunita Surana: Conditions for Equivalence of Three Shareholder Incentive Mechanisms for Demand Side Management

1&2 **DEMAND RESPONSE**

Chair: Muir Davis

Discussants: Paul Nelson, Aram Shumavon & Robin J. Walther Robert Entriken: Agents of Demand Response: A Plug-In Hybrid Electric Vehicle Agent

Jordan Prassinos: Behind the Veil of Demand Response Eric Woychik: Business Case for Demand Response Valuation - A Roadmap of Operations and Economics

SPEAKERS DISCUSSANTS & CHAIRS

Colin Loxley, Director-Resource Planning, PSE&G Joseph Abhulimen, Program Supervisor, California Public Utilities Commission Eric Ackerman, Senior Manager - Regulatory Policy, Edison Electric Institute Karl A. McDermott, Ameren Professor of Government and Business, University Jasmin Ansar, Manager of Environmental Policy, Pacific Gas & Electric of Illinois-Springfield & Special Consultant. NERA Economic Consulting Philippe Auclair, Energy Policy and Economics, Auclair Consulting Phillip McLeod, Principal Irene Balotro, Manager, Huron Consulting Group Robert J. Michaels, Professor, California State University at Fullerton Matthew A. Barmack, Principal Policy & Planning Analyst, Pacific Gas & Timothy D. Mount, Professor, Cornell University Scott Murtishaw, Senior Analyst, Climate Change, California Public Utilities Electric Keith Casey, Director-Market Monitoring, CAISO Commission Joe Craig, University of Colorado at Boulder Raj Naidu, Water & Audits Division, California Public Utilities Commission Michael A. Crew, Director - CRRI, Rutgers University Paul Nelson, Senior Regulatory Economist, Southern California Edison Sebastien Csapo, Case Manager - Energy Proceedings, PG&E Kevin O'Beirne, Regulatory Case Manager, San Diego Gas & Electric Company Fred Curry, Chief, Water Branch, California Public Utilities Commission Steve G. Parsons, President, Parsons Applied Economics, L.L.C. Larry L. Dale, Lawrence Berkeley National Laboratory Carl Pechman, President, Power Economics Carl R. Danner, Director, Wilk & Associates/LECG Carl R. Peterson, Senior Consultant, NERA Economic Consulting Muir Davis, Project Manager, Demand Resource Integration, Southern California Laurna Prantil, Research Staff Member, Institute for Defense Analyses Jordan N. Prassinos, Arizona Public Service Company Edison Paul Douglas, California Public Utilities Commission Farrokh Rahimi, Vice President, Market Design and Consulting, Open Access Laurie H. Duhan, Director, Choice Programs, BGE Technology International, Inc. Steve Rahon, Director - Regulatory Policy and Analysis, SDG&E Gregory M. Duncan, Managing Director, Huron Consulting Group Robert L. Earle, Principal, The Brattle Group Cliff Rochlin, Market Consultant, Southern California Gas Company Robert Entriken, Manager Policy Analysis, EPRI David J. Salant, Columbia, Clemson and CRA Tom Frantz, Director - Electric Division, New Hampshire Public Utilities Aram Shumavon, California Public Utilities Commission Carl Silsbee, Manager of Regulatory Economics, Southern California Edison Commission John Fry, Institute for Defense Analyses Menahem Spiegel, Associate Professor, Rutgers University Farid Gasmi, Professor of Economics, IDEI - Universite des Sciences Sociales Howard Spinner, Director, Division of Economics and Finance, Virginia State Victor Glass, Director of Demand Forecasting and Rate Development, National Corporation Commission Exchange Carrier Association, Inc. Gary A. Stern, Director of Market Monitoring and Analysis, Southern California Chris Grier, Director Advisory, KPMG LLP Edison Frank Harris, Financial Analyst, Southern California Edison Dennis Stevens, Principal Economist, United States Postal Service Ted Howard, Division of Strategic Planning, California Public Utilities Sunita Surana, Associate, The Brattle Group Sheldon Switzer, Director, Pricing and Tariffs. BGE Commission Paul T. Hunt, Jr., Manager of Regulatory Finance and Economics, Southern Linda Thompson, Ethics & Compliance Director, Arizona Public Service Company California Edison Christian Jaag, Economist, Swiss Post, University of St. Gallen Marc Ulrich, Director of Energy Planning, Southern California Edison Michael R. Jaske, California Energy Commission Terry F. Urbine, Analyst, Arizona Public Service Company Rami Kahlon, Director of the Water Division, California Public Utilities Robin J. Walther, Consultant Steve Watson, Capacity Products Staff Manager, Southern California Gas Co. Commission John Kelly, Director of Economics and Research, American Public Power Joseph B. Wharton, Principal, The Brattle Group Association G. Mitchell Wilk, Managing Director, LECG, Inc. San Francisco CA Julie Kelly, Research Staff Member, Institute for Defense Analyses Kevin Woodruff, Principal, Woodruff Expert Services William E. Kovacic, Chairman, Federal Trade Commission Eric Woychik, Principal, Strategy Integration, LLC Adam Langton, Regulatory Analyst, California Public Utilities Commission John Yu, Operations & Statistical Research Analyst, Los Angeles Department of Robert D. Levin, Regulatory Analyst, California Public Utilities Commission Water and Power Carl B. Linvill, Director Energy Planning and Analysis Division, Aspen Environmental Group

Windjammer 1&2, 3&4

3&4

21st ANNUAL WESTERN CONFERENCE

		CONTACTING CRRI
ORGANIZING COMMITTEE	Hama Dagar	
Jasmin Ansar (Pacific Gas and Electric)	-	www.crri.rutgers.edu
Michael A. Crew (Rutgers University) Fred Curry (California Public Utilities Commission)	Address:	Center for Research in Regulated Industries Rutgers Business School, Rutgers University,
Carl Danner (Wilk & Associates/LECG)		180 University Avenue
Robert Earle (Brattle Group)		Newark, NJ 07102-1897
Robert Entriken (EPRI)	Phone:	973-353-5761
Ahmad Faruqui (Brattle Group)	Fax:	973-353-1348
Dennis Keane (Pacific Gas & Electric)	Email:	mcrew@rbs.rutgers.edu (Michael Crew)
Carl Pechman (Power Economics) Cliff Rochlin (Southern California Gas)		crri@rbs.rutgers.edu (Jeremy Guenter)
David Salant (Columbia, Clemson and CRA)		Registration Information
Carl Silsbee (Southern California Edison)	To Register	: Please complete and return the form to CRF
HOTEL RESERVATIONS		are accepted by mail, email, fax, and telephor
Sufficient Rooms are reserved at the Hyatt Regency for all of the		m telephone registrations by sending in a complet
Conference participants. Participants should register for the		registration form. The deadline for registrations
conference by returning registration forms to Hyatt Regency.		8. Registrations received after May 15, 2008, will
Reservations must be received by May 19, 2008. Hotel		a space available basis.
reservation can be made by phone.		count: Second and subsequent applications receiv
		envelope, fax, email, or made at the same time face a 5% volume discount.
1 Old Golf Course Road,	1	
Monterey, California, USA		formation: Make checks payable to "Rutge and mail to the attention of Jose Lugo at the abo
T 1 1 000 000 1004 001 001 000 1004		es include prescribed learning materials, dinner
Tel: 1-800-233-1234 or 831 372 1234 Fax: 831 375 3960		hight, June 19, all receptions and coffee breaks, b
Fax. 851 575 5900		ude lodging and other meals. The governme
*		ee is available for government employees.
REGISTRATION FORM: 21st Annual Western Conference Name		
Name		
Name Title:		
Name Title: Company: Complete Address: Telephone:	Fax:	
Name Title: Company: Complete Address:		
Name Title: Company: Complete Address: Telephone: Email:		
Name Title: Company: Complete Address: Telephone: Email: Billing Information:		
Name Title: Company: Complete Address: Telephone: Email: Billing Information:Payment enclosed \$1,045 U.S. Dollars.	GOVERNM	
Name Title: Company: Complete Address: Telephone: Email: Billing Information:Payment enclosed \$1,045 U.S. DollarsSend invoice to participant at above address.	GOVERNM	IENT RATE: Government employees may apply for a second sec
Name Title: Company: Complete Address: Telephone: Email: Billing Information:Payment enclosed \$1,045 U.S. DollarsPayment enclosed \$1,045 U.S. DollarsSend invoice to participant at above addressSend invoice to	GOVERNM	IENT RATE: Government employees may apply for
Name Title: Company: Complete Address: Telephone: Email: Billing Information:Payment enclosed \$1,045 U.S. DollarsSend invoice to participant at above address.	GOVERNM	IENT RATE: Government employees may apply for a second sec