# Advanced Workshop in Regulation and Competition 18<sup>th</sup> Annual Western Conference

Hyatt Islandia, in San Diego, California, on June 22–24, 2005

The Conference features some of the latest developments in the telecommunications and energy sectors, including:

> %Performance and Reliability &Market Structure %Policy and Regulatory Issues %Telecommunications &Demand Response

Who should attend:

&Industry Economists %Marketing and Regulatory Managers &Regulatory Commission Staff

Keynote Speaker:

CRRI is happy to welcome Debra Reed, President and Chief Operating Officer of Sempra Utilities.





## **CENTER FOR RESEARCH IN REGULATED INDUSTRIES**

The *Center for Research in Regulated Industries*, located at Rutgers University, aims to further study of regulation in economics, finance, and institutions. Its publications, seminars, workshops, and courses make available the latest advances to academics, managers, and regulatory commission staff. The Center has over twenty-five years of experience providing research, instruction, conferences, courses, seminars, and workshops in economics of network industries. The Center's *Journal of Regulatory Economics* is an international scholarly bi-monthly publication intended to provide a forum for the highest quality research in regulatory economics. Other research from the Center's programs has been published in the book series *Topics in Regulatory Economics and Policy*.

<u>crri@andromeda.rutgers.edu</u> <u>www.crri.rutgers.edu</u>

Rutgers Business School Ž 180 University Avenue Ž Newark, NJ 07102-1897 973-353-5761 Ž 973-353-1348 (fax)

# 18<sup>th</sup> ANNUAL WESTERN CONFERENCE

	ay, June 22, 2005		
3:00 - 4:00	Registration	Islands Ante Roo	
4:00 - 6:00	Welcome to Conference: Michael A. Crew		
David Ga	mson: Economic Analysis and Decision Making at the	ne California Public Utilities Commission	
William I	E. Kovacic: Assessing the Performance of Regulatory	Institutions: Perspectives from Practice	
6:00 - 9:00	Cocktail Hour	Regency Pat	
	Dinner & Keynote Speech:	Regency Regency	
	Debra L. Reed, President and Chief Operating O	fficer, Sempra utilities	
Гhursday	, June 23, 2005		
3:00 - 9:40	Concurrent Sessions	Islands A/	
ELECTR	IC MARKET PERFORMANCE A	TELCO COMPETITION B	
	emy Bloom	Chair: John Yu	
	ts: Alan E. Finder& John Kelley	Discussants: Greg Dawson & Julie Kelly	
	Chao & Robert Wilson: Risk Management in Market Transformation	<b>Christian Dippon:</b> Fixed-Mobile Convergence – Economic Motivations and Market Implications	
	aravia: Speculative Trading and Market	John Kelly: Criteria for Measuring the Financial & Economic	
Performar		Performance of Municipally Owned Broadband Industries	
	Mount & Robert J. Thomas: Testing the Effects of	M. Ward, D. Reiffen & J. Weigand: Competitive Effects	
Inter-Regi	onal Transfers of Real Energy	from Deregulation of local-into-local programming by Satellit	
		TV Providers	
9:40 - 10:00	Coffee Break		
0:00 - 11:40	Concurrent Sessions	Islands A/	
	TORY ISSUES A	RENEWABLES & RESOURCE ADEQUACY B	
	chael Schneider ts: Paul Hunt & Rami Kahlon	Chair: Ralph Carlson Discussants: Robin Walther & Fred Curry	
	David & Cedric Clastres: Strategies of an	John Jurewitz: Analysis of Various Individual & Combined	
	t Constrained to Supply Entrants	Policy Approaches to Promote the Production of Electricity	
Joseph Doucet & Stephen Littlechild: Negotiated		Gary Stern: Resource Adequacy Implementation in Californi	
	ts in Alberta	Gury Stern. Resource receque y implementation in cultorin	
	Dermott and Carl Peterson: The Evolution of in Public Utility Regulation		
11:40 - 1:00	Lunch Break		
1:00 - 2:30	Concurrent Sessions	Islands A/	
		COMMUNICATIONS MARKETS B	
Chair: Pet		Chair: Gail Willette	
	ts: Eric Hildebrandt	Discussants: David Mandy	
	rn, Joseph Yan, Peter Luh, & William Blankson:	James Prieger & Wei-Min Hu: New Estimates of Broadband	
	ective Function Should Be Used for Simultaneous	Supply and Demand	
	Auction in the ISO/RTO Electricity Market?	J. Bernstein, J. Rodriguez, A. Ros and J. Hernandez: Total	
	rs: Quis custodiet ipsos custodes? An Evaluation of onitoring in the Mid-Atlantic and Northeastern U.S.	Factor Productivity Growth and the X-Factor in Peruvian Telecommunications, 1996-2003	
	<b>ntriken</b> : Electricity Market Simulator	<b>Tommaso Valletti &amp; Carlo Cambini:</b> Information Creation	
Benchmar		and Competition in Telecommunications Networks	
2:30 - 4:00	Concurrent Sessions	Islands A/E	
GOVERN		ELECTRIC RELIABILITY B	
	nnis Keane	Chair: Clay Faber	
	ts: Jeremy Zhou	Discussants: Carl Silsbee & Joseph Yan	
	A. Moholkar, S. Douglas: Effects of a Price	Peter C. Flynn & Cristina Figueiredo: Pumped Storage in	
	e Load Management Program Power Systems	Deregulated Power Markets M Spiegel M Crow P Kleinderfor: Polisbility The	
	<b>ontforte &amp; J. Stuart McMenamin:</b> Implications of Oxley for Financial Forecasting	<b>M. Spiegel, M. Crew, P. Kleindorfer:</b> Reliability - The Problem of the Weakest Link	
5 arounos	chiej tot i munetur i oreeusting		

Kevin Woodruff: If You Want Physical, Then Get Physical

(Electric Reliability, That Is)

**Terry Urbine:** Convergence, Commonweal and Lessons from Stool

### 18<sup>th</sup> ANNUAL WESTERN CONFERENCE

Friday, June 24, 2005				
8:45 - 10:40	<b>Concurrent</b> Sessions			

TELCO MARK	ET STRUCTURE	A	DEMAND RESPONSE	B
Chair: John Sum	pter		Chair: Glenn Vail	
Discussants: Steve Levinson & David Mandy			<ul> <li>Discussants: Susan Reed, Kathleen Sloan, &amp; Thomas Taylor</li> <li>Ahmad Faruqui &amp; Stephen S. George: The Potential Impact of Dynamic Pricing in California</li> <li>Ed Fong &amp; J.C. Martin: Developing a Business Case for Advanced Metering Infrastructure (AMI)</li> <li>M. Martinez, C. Williamson, J. Mitchell-Jackson &amp; L.</li> </ul>	
<ul> <li>David Salant: Principles and Guidelines for Allocating Spectrum for Wireless Voice and Data Communications Services in India</li> <li>Richard Clarke: Transitioning Telecommunications to a Competitive Environment - Eliminating Subsidies from Prices</li> <li>S. Savage &amp; G. Rosston &amp; B. Wimmer: Retail and Access Pricing in U.S. Local Exchange Markets</li> </ul>				
		es		
		Stein: Is Price Enough? California Information Display Pilot		
			(Energy Orb) Pilot and Evaluation	
10:40 – 11:00 Co	ffee Break			
11:00 - 12:55 EL	ECTRIC MARKET STRUCTURE			Islands
Chair: Fred Curry Discussants: Cliff Rochlin & Joh		annes Van Lierop		

Michael A. Crew & Paul R. Kleindorfer: Regulation, Pricing and Social Welfare: In Search of Unifying Principles between Theory and Practice

David Hunger: Monopoly Power, Monopsony Power, and the Vertically-Integrated Utility

Robert Michaels: Rethinking Vertical Integration in Electricity

12:55 - 1:00 Concluding Remarks - Michael A. Crew

#### **SPEAKERS DISCUSSANTS & CHAIRS**

Jeremy Bloom, Manager, Power Delivery Asset Management, EPRI Karl A. McDermott, Vice President, NERA Robert J. Michaels, Professor of Economics, California State University at Ralph Carlson, Rate Advisor, Sacramento Municipal Utility District Hung-Po Chao, Area Manager-Policy and Risk Analysis, EPRI Fullerton Richard Clarke, Director of Economic Analysis, AT&T Frank Monforte, Vice President, Forecasting, Itron Michael A. Crew, Director - CRRI, Rutgers University Timothy Mount, Professor of Economics, Cornell University Laurent David, Economist, Gaz de France Hyungna Oh, Research Assistant Professor, West Virginia University Greg Dawson, Economist, United States Postal Service Lon L. Peters, President, Northwest Economic Research, Inc. Carl Peterson, Consultant, NERA Christian M. Dippon, Vice President, NERA Joseph A. Doucet, H&R Drilling Professor of Regulatory Economics, James E. Prieger, Assistant Professor, University of California at Davis University of Alberta Debra L. Reed, President and Chief Operating Officer, Sempra utilities Stratford Douglas, Associate Professor, West Virginia University Susan Reed, Financial Analyst, Southern California Edison Christian M. Dippon, Senior Consultant, NERA Cliff Rochlin, Market Consultant, Southern California Gas Company Robert Entriken, Manager Policy Analysis, EPRI Agustin J. Ros, Senior Consultant, NERA Pete Ewen, Manager-Forecasting, Pinnacle West Capital David J. Salant, Special Consultant Clay Faber, Acting Director, California Regulatory Affairs, Sempra utilities Celeste Saravia, Associate, Cornerstone Research Ahmad Faruqui, Vice President, Charles River Associates Scott Savage, Assistant Professor, University of Colorado at Boulder Peter C. Flynn, Poole Chair in Management for Engineers, University of Michael Schneider, Director of Business Analysis, San Diego Gas & Electric Alberta Carl Silsbee, Manager of Regulatory Economics, Southern California Edison Alan E. Finder, Senior Manager, KPMG Kathleen Sloan, Business & Regulatory Affairs, Southern California Edison Ed Fong, Director - Measurement and Meter Reading, SDG&E Menahem Spiegel, Associate Professor and Associate Director - CRRI, Rutgers David Gamson, Advisor of Commissioner Brown, California Public Utilities University Commission Gary A. Stern, Director of Market Monitoring and Analysis, Southern Eric Hildebrandt, Manager - Market Investigation, California ISO California Edison David Hunger, Senior Economist, Federal Energy Regulatory Commission John Sumpter, Vice President - Regulatory, Pac-West Telecomm, Inc. Paul Hunt, Project Manager and Senior Economist, Southern California Edison Thomas Taylor, Senior Economist, Duke Power John L. Jurewitz, Director of Regulatory Policy, Southern California Edison Terry Urbine, Analyst, Pinnacle West Capital Rami Kahlon, California Public Utilities Commission Glenn Vail, Financial Analyst, Southern California Edison Dennis Keane, Senior Analyst, Pacific Gas & Electric Tommaso M. Valletti, Tanaka Business School, Imperial College Johannes Van Lierop, Director of Regulatory Policy and Analysis, Southern John Kelley, Economist, United States Postal Service John Kelly, Director of Economics and Research, American Public Power California Gas Company and SDG&E Robin Walther, Independent Consultant Association Julie Kelly, Research Staff Member, Institute for Defense Analyses Michael Ward, Associate Professor, University of Texas at Arlington William E. Kovacic, E.K. Gubin Professor of Government Contracts Law, The Craig Williamson, Research Director, Energy Use, Primen Gail Willette, Economist, U.S. Postal Rate Commission George Washington University Law School Kevin Woodruff, Principal, Woodruff Expert Services Stephen Levinson, Independent Consulting Economist David Mandy, Professor of Economics, University of Missouri Joseph Yan, Project Manager, Southern California Edison John Yu, Electrical Engineer John C. Martin, Business/Economic Advisor, San Diego Gas & Electric Jeremy Zhou, Economist and Senior Consultant, Ernst & Young LLP Mark Martinez, Manager of Program Development, Tariff Programs & Services, Southern California Edison

# th

ORGANIZING COMMITTEE		CONTACTING CRRI	
Jasmin Ansar (Pacific Gas and Electric) Jeremy Bloom (EPRI) Michael A. Crew (Rutgers University) Fred Curry (California Public Utilities Commission) Ahmad Faruqui (Charles River Associates) David Gamson (California Public Utilities Commission) Christopher Garbacz (Mississippi Public Utility Staff) John Jurewitz (Southern California Edison) Dennis Keane (Pacific Gas & Electric) Carl Pechman (Power Economics) Cliff Rochlin (Southern California Gas)	Address: Phone: Fax: Email:	<ul> <li>http://crri.rutgers.edu</li> <li>Center for Research in Regulated Industries Rutgers Business School, Rutgers University, 180 University Avenue Newark, NJ 07102-1897 973-353-5761 973-353-1348 mcrew@andromeda.rutgers.edu (Michael Crew) crri@andromeda.rutgers.edu (Jeremy Guenter)</li> <li>STRATION INFORMATION</li> </ul>	
David Salant (NERA) John Sumpter (Pac-West Telecomm, Inc.)	<b>To Register:</b> Please complete and return the form to CRRI. Registrations are accepted by mail, email, fax, and telephone. Please confirm telephone registrations by sending in a completed and signed registration form. The deadline for registrations is May 18, 2005. Registrations received after May 18, 2005, will be admitted on a space available basis. <b>Volume discount:</b> Second and subsequent applications received in the same envelope, fax, email, or made at the same time by phone will receive a 5% volume discount.		
<b>HOTEL RESERVATIONS</b> Sufficient Rooms are reserved at the Hyatt Islandia for all of the Conference participants. Participants should register for the conference by returning registration forms to Hyatt Islandia. Reservations must be received by <u>June 1, 2005</u> . Hotel reservation can be made <u>online</u> or	and signed May 18, 20 be admitted <b>Volume dis</b> in the same	irm telephone registrations by sending in a completed registration form. The deadline for registrations is 05. Registrations received after May 18, 2005, will on a space available basis. <b>Scount:</b> Second and subsequent applications received e envelope, fax, email, or made at the same time by	

Title:		
Company:		
Complete Address:		
Telephone:	Fax:	
Email:		
Billing Information:        Payment enclosed \$925.00 U.S. Dollars.        Send invoice to participant at above address.        Send invoice to	GOVERNMENT RATE: Government employees may apply for reduced enrollment fees. I would like to apply for the government rate of \$495 Card # n is allowed without penalty and refunds will be allowed in full. After cipant actually attends. Substitutions may be made at any time.	

Signature of Participant: \_\_\_\_\_